

[Total No. of Questions - 9] [Total No. of Printed Pages - 2]  
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**B. Tech 5th Semester Examination**  
**Management for IT Professional (O.S.)**  
**HU-5001**

**Time : 3 Hours**

**Max. Marks : 100**

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt five questions in all choosing one from part A, B, C and D. Section E is compulsory.

**SECTION - A**

1. What are various functions of management? Explain management process. (20)
2. What do you understand by planning? What is the importance of planning for a manager? Explain various types of plans. (20)

**SECTION - B**

3. What is line and staff relationship? Also explain the benefits and limitation of centralization/decentralization of authority in an organization. (20)
4. Construct a diagram depicting the formal organization of an enterprise with which you are familiar. Explain how this organization chart helps the establishment of an environment for performance. (20)

**SECTION - C**

5. Explain Vroom's expectancy theory of motivation. How is it different from the Porter and Lawler approach? Which appeals to you as being more accurate? Which is more useful in practice? (20)

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6. Briefly describe the communication process model. Select a communication problem and determine the cause (or causes) by applying the model in your analysis. **(20)**

#### **SECTION - D**

7. Explain the dynamics behind group formation. What are the reasons that play an influential role in the formation of a group and why? **(20)**
8. What is stress and its effects on an organization? How would you manage it? Explain the various sources of stress. **(20)**

#### **SECTION - E**

9. Write short notes on following:
- (i) Programmed Vs non programmed decision
  - (ii) Group dynamics
  - (iii) What is the need of balancing the structure of an organization?
  - (iv) Leadership behavior and style
  - (v) Herzberg's theories of motivation
  - (vi) U.S. Management
  - (vii) What is Machiavellianism?
  - (viii) What is group shift?
  - (ix) Decision support system
  - (x) Decision tree. **(10×2=20)**