

[Total No. of Questions - 10] [Total No. of Printed Pages - 2]
(2063)

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M.B.A. 3rd Semester Examination
International Trade Procedure & Documentation
IB-03

Time : 3 Hours

Max. Marks : 60

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary continuation sheet will be issued.

Note : Attempt five questions in an, selecting atleast one question from each section. Each question carries equal marks.

SECTION - A

1. What are commercial documents required to effect the export shipment? What care should be taken care while preparing these documents.
2. It you were an export manager in a food processing company; what precautions will you take while entering into a supply contract with an overseas buyer?

SECTION - B

3. What is the procedure effect export shipment without payment of excise duty?
4. What is cargo insurance? Which types of risks are covered under cargo insurance?

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SECTION - C

5. What is letter of Credit (LC) and what are different types of it? As an export manager in a cycle parts manufacturing company, what guidelines will you provide to an overseas buyer to open an LC on your company?
6. What is pre-shipment and post-shipment credit? Which financial institutions provide these facilities and what is the procedure to obtain these facilities?

SECTION - D

7. What is procedure to effect an Air shipment? What products are commercially viable for the export through air shipment?
8. What is duty drawback scheme? Who sets drawback rates and what is procedure to avail the benefit under this scheme?

SECTION - E

9. What is actual user advance license? What is the procedure to obtain advance license?
10. What are entitlements and benefits available to Export House, Trading House and Star Trading House?