

[Total No. of Questions - 20] [Total No. of Printed Pages - 2]  
(2125)

15546

**MBA 1st Semester Examination**

**Management Process and Organizational Behaviour (CBS)**

**MBA-103**

**Time : 3 Hours**

**Max. Marks : 60**

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**SECTION - A**

*Attempt all 10 questions. All questions carrying 2 marks each.*

1. How are O.B. concepts addressed in management functions?
2. Discuss the importance of perception.
3. What is personality?
4. Mention the principles of learning.
5. How does group size affect performance?
6. Define management.
7. Describe different types of planning.
8. Define organizing.
9. Define training.
10. Control is dynamic process. Explain. (10×2=20)

[P.T.O.]

2

15546

**SECTION - B**

*Attempt any four questions out of six. All questions carrying 5 marks each.*

11. Explain the concept of personality. How does it determine the behavior of an individual?
12. Identify and discuss five methods of conflict management.
13. Motivation is the care of management. Discuss.
14. What is plan? How does it differ from planning?
15. What is organizing? Describe the steps in the organizing process.
16. Control is deliberate action. Comment. (4×5=20)

**SECTION - C**

*Attempt any two questions out of four. All questions carrying 10 marks each.*

17. Explain the field of organizational behaviour. Why the study is challenging?
18. Explain the advantages and dis-advantages of conflict.
19. Which of Fayol's principles & functions of management do you believe still apply today?
20. Discuss the importance of training need assessment in an organization. (2×10=20)