# Himachal Pradesh Technical University, Hamirpur (H.P.)



# **CURRICULUM (CBCS)**

B.Sc. in Hotel Management & Catering Technology (B.Sc (HMCT)

(1<sup>st</sup> to 6<sup>th</sup> Semester)

# For 2019-20 Batch Onwards

# **Teaching and Examination Scheme**

			SEMEST	TER –I						
S. N.	Cat •	Subject Code	Title	Teaching Per Week		Hours	Credit s	Examination		
				L	Т	Р	C	IA	ESE	Total
1	MC	BHMC-101	Business Communication	2	-	-	2	40	60	100
2	PC	BHMC-102	Food Microbiology & Nutrition	2	-	-	2	40	60	100
3	PC	BHMC-103	Basics of Computer	2	-	-	2	40	60	100
4	PC	BHMC-104	Foundation Course in Food Production-I	2	-	-	2	40	60	100
5	PC	BHMC-105	Foundation Course in Food & Beverage Service-I	2	-	-	2	40	60	100
6	PC	BHMC-106	FoundationCourseinAccommodationOperations-I	2	-	-	2	40	60	100
7	PC	BHMC-107	Foundation Course in Front Office-I	2	-	-	2	40	60	100
Labs	:									
1	PC	BHMC-108	Foundation Course in Food Production Lab-I	-	-	4	2	20	30	50
2	PC	BHMC-109	Foundation Course in Food & Beverage Service Lab-I	-	-	4	2	20	30	50
3	PC	BHMC-110	Foundation Course in Accommodation Operations Lab-I	-	-	2	1	20	30	50
4	PC	BHMC-111	Foundation Course in Front Office Lab-I	-	-	2	1	20	30	50
5	PC	BHMC-112	Basics of Computer Lab	-	-	2	1	20	30	50
	1		Total	14	-	14	21			

# Legend: L - Lecture T- Tutorial P - Practical C- Credits IA - Internal Assessment ESE- End Semester Examination

S. N.	Cat.	Subject Code	Title	Teach Per W	~	Hours	Credit s	Exami	nation	
				L	Т	Р	С	IA	ESE	Total
1	MC	BHMC-201	Environmental Sciences	2	-	-	2	40	60	100
2	PC	BHMC-202	Hygiene & Sanitation	2	-	-	2	40	60	100
3	PC	BHMC- 203	Accounting for Managers	2	-	-	2	40	60	100
4	PC	BHMC- 204	Foundation Course in Food Production-II	2	-	-	2	40	60	100
5	PC	BHMC-205	Foundation Course in Food & Beverage Service-II	2	-	-	2	40	60	100
6	PC	BHMC- 206	Foundation Course in Accommodation Operations-II	2	-	_	2	40	60	100
7	PC	BHMC-207	Foundation Course in Front Office-II	2	-	-	2	40	60	100
Labs	s:	·								
1	PC	BHMC-208	Foundation Course in Food Production-II Lab	-	-	4	2	20	30	50
2	PC	BHMC-209	Foundation Course in Food & Beverage Service-II Lab	-	-	4	2	20	30	50
3	PC	BHMC-210	Foundation Course in Accommodation Operations-II Lab	-	-	2	1	20	30	50
4	PC	BHMC-211	Foundation Course in Front Office-II Lab	-	-	2	1	20	30	50
			Total	14	-	12	20			

# SEMESTER -II

	L - Lecture	T- Tutorial
Legend:	<b>P</b> - Practical	C- Credits
	IA - Internal Assessment	ESE- End Semester Examination

		<b>B.</b> S	Sc. HOTEL MANAGEME	ENT &	CATE	RING T	ECHNOL	OGY		
			SEME	STER	-III					
S. N.	Cat.	Cat.SubjectTitleTeachingHoursCodePer Week		Credit s	Examination					
				L	T	Р	С	IA	ESE	Total
1	PC	BHMC-301	Food Production Operations	2	-	-	2	40	60	100
2	PC	BHMC-302	Food & Beverage Operations	2	-	-	2	40	60	100
3	MC	BHMC-303	Universal Human Value	3	1	-	3	40	60	100
4	PC	BHMC-304	Accommodation Operations	2	-	-	2	40	60	100
5	PC	BHMC-305	Food & Beverage Control	2	-	-	2	40	60	100
6	PC	BHMC-306	Front Office Operations	2	-	-	2	40	60	100
Labs:			-	•		•				
1	PC	BHMC-307	Food Production Operations Lab	-	-	4	2	20	30	50
2	PC	BHMC-308	Food & Beverage Operations Lab	-	-	4	2	20	30	50
4	PC	BHMC-309	Accommodation Operations Lab	-	-	2	1	20	30	50
			Total	15	-	10	18			

	L - Lecture	T- Tutorial
Legend:	P - Practical	C- Credits
	IA - Internal Assessment	ESE- End Semester Examination

			SEM	ESTER	R–IV					
S. N.	Cat.	Subject Code	Title	Teach Per V		Hours	Credit s	Exami	nation	
				L	Т	Р	C	IA	ESE	Total
1	PC	BHMC-401	Advanced Food Production Operations -I	2	-	-	2	40	60	100
2	PC	BHMC-402	Advanced Food & Beverage Operations -I	2	-	-	2	40	60	100
3	PC	BHMC-403	Front Office Management -I	2	-	-	2	40	60	100
4	PC	BHMC-404	Accommodation Management-I	2	-	-	2	40	60	100
5	PC	BHMC-405	Food & Beverage Management	2	-	-	2	40	60	100
6	PC	BHMC-406	Hotel Engineering	2	-	-	2	40	60	100
7	PC	BHMC-407	Tourism Concepts	2	-	-	2	40	60	100
8	PC	BHMC-408	Management Practices and Organizational Behavior	2	-	-	2	40	60	100
9	Е	-	Elective I							
Labs:										
1	PC	BHMC-411	Advanced Food Production Operations Lab -I	-	-	4	2	20	30	50
2	PC	BHMC-412	Advanced Food & Beverage Operations Lab-I	-	-	4	2	20	30	50
3	PC	BHMC-413	Front Office Management Lab-I	-	-	2	1	20	30	50
4	PC	BHMC-414	Accommodation Management Lab-I	-	-	2	1	20	30	50
			Total	16	-	12	22			

Elect	ive-I									
S. N •	Cat.	Subject Code	Title				Credit s	t Examination		
				L	Т	Р	С	I.A	ESE	Total
1	Е	BHMC-409	Spa Management	3	0	0	3	40	60	100
2	Е	BHMC-410	Resort Management	3	0	0	3	40	60	100

	L - Lecture	T- Tutorial
Legend:	<b>P</b> - Practical	C- Credits
	IA - Internal Assessment	ESE- End Semester Examination

# SEMESTER -V

S. N.	Cat.	Subject Code	Title	Teach Per W	0	Hours	Credit s	Exami	nation	
				L	Т	Р	С	IA	ESE	Total
1	PC	BHMC-501	Advanced Food Production Operations-II	2	-	-	2	40	60	100
2	PC	BHMC-502	Advanced Food & Beverage Operations-II	2	-	-	2	40	60	100
3	PC	BHMC- 503	Front Office Management- II	2	-	-	2	40	60	100
4	PC	BHMC- 504	Accommodation Management -II	2	-	-	2	40	60	100
5	PC	BHMC-505	Strategic Management	2	-	-	2	40	60	100
6	PC	BHMC-506	Facility Planning	2	-	-	2	40	60	100
7	PC	BHMC-507	Financial Management	2	-	-	2	40	60	100
8	PC	BHMC-508	Marketing Management	2	-	-	2	40	60	100
9	Е	-	Elective II							
Labs:	:									
1	PC	BHMC- 511	AdvancedFoodProductionOperations-II Lab	-	-	4	2	20	30	50
2	PC	BHMC-512	Advanced Food & Beverage Operations-II Lab	-	-	4	2	20	30	50
3	PC	BHMC-513	Front Office Management-II Lab	-	-	2	1	20	30	50
4	PC	BHMC-514	Accommodation Management-II Lab	-	-	2	1	20	30	50
			Total	16	-	12	22			

Ele	ctive-II									
S. N	Cat.	Subject Code	Title				Credit s	Exam	ination	
				L	Т	Р	С	I.A	ESE	Total
1	E	BHMC-509	Food Photography and Food Journalism	3	0	0	3	40	60	100
2	Е	BHMC-510	Cruise Line Operations Management	3	0	0	3	40	60	100

	B.Sc. HOTEL MANAGEMENT & CATERING TECHNOLOGY SEMESTER –VI									
S. N.	Cat.	Subject Code	Title	Teach Per V	0	Hours	Credit s	Exami	ination	
1.0				L	T	Р	С	IA	ESE	Total
1	PC	BHMC-601	Industrial Training Report	-	-	-	10	-	-	100
2	PC	BHMC-602	Industrial Training Log-Book	-	-	-	4	-	-	100
3	PC	BHMC-603	Presentation & Viva- Voce	-	-	-	3	-	-	200
			Total	-	-	-	17	-	-	

	L - Lecture	T- Tutorial
Legend:	<b>P</b> - Practical	C- Credits
	IA - Internal Assessment	ESE- End Semester Examination

# SEMESTER-I BHMC-101: BUSINESS COMMUNICATION

# TEACHING AND EXAMINATION SCHEME:

Teaching Scheme			Credits	Marks	Duration of		
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No. hours	of
Ι	<b>Business Communication</b> – Its meaning & importance, process, types of communication, basic models of communication- Shannon and Waver's model, linear and interactive model of communication, encoding and decoding, feedback, essentials of effective business communication – 7 C"s of communication, barriers of communication-miscommunication, physical noise and overcoming measures.	7	
П	<b>Writing Skills</b> : Need, functions and kinds, layout of letter writing, types of letter writing: persuasive letters, request letters, sales letters, complaints and adjustments; departmental communication: meaning, need and types: interview letters, promotion letters, resignation letters, newsletters, circulars, agenda, notice, office memorandums, office orders, press release, job application, leave application, businessetiquettes:emailandinternetetiquettes, resumewriting: difference between bio-data and CV, handling business meetings.	9	
III	<b>Presentation Skills</b> : Reading: presentation skills, grammar: verbs often required in presentations, language focus, listening: importance of body language in presentation, speaking: preparing an outline of a presentation, pronunciation, including power point presentation.	7	
IV	<b>Soft skills</b> : Classification of soft skills, soft skills for personality development & career growth; capturing audience, tone, behavior and telephone etiquette, personal SWOT analysis.	7	

- 1. Wren & Martin English Grammar.
- 2. Hotel Journals.
- 3. Magazines.

#### **BHMC-102: FOOD MICROBIOLOGY & NUTRITION**

# TEACHING AND EXAMINATION SCHEME:

Teaching Scheme Cr		Credits	Marks			Duration of	
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No. hours	of
Ι	Introduction to Microbiology. Classification of Microbes (fungi, bacteria, yeast,	5	
	mold).		
II	Effect of Heating; growth curve of microbial cells, thermal death time-	8	
	pasteurization, sterilization and disaffection and heat resistance. Food production		
	based on microbiology-small scale fermentation- idli, dhokla, naan, bhaturas,		
	yogurt, pickles.		
III	Industrial Preparation: cheese, vinegar, bread, alcoholic beverages.	7	
	Preservation and spoilageasepsis, removal, anaerobic, high temp., low temp.,		
	drying, preservatives, radiation.		
IV	Contamination of cereal and cereal products, Preservation of vegetables and	10	
	fruits, Food spoilage- meat, fish, egg, milk, milk products, Kinds of food		
	products and canned food: Food, nutrition, nutrients, Food groups, Food		
	production and consumption trends of India, Food constituents and		
	carbohydrates, proteins, fat, vitamin and minerals. Sources and Requirements.		
	Post harvest technology: Perishable and Semi-Perishable Food Products, Food		
	adulteration, Food laws.		

- 1. **Food and Nutrition** Dr. M.Swaminathan.
- 2. Food Microbiology –P.N.Mishra.
- 3. **Food Science** Potter & Hotchkiss.
- 4. **Fundamentals of food and nutrition** Mudambi&Rajgopal 4th edition2001.

#### **BHMC-103: BASICS OF COMPUTER**

# TEACHING AND EXAMINATION SCHEME:

Teaching Scheme		Credits	Marks			<b>Duration</b> of	
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No. hours	of
Ι	Computer Fundamentals: Data, instruction and information, characteristics of	6	
	computers, various fields of application of computers, input-output devices		
	(hardware, software, human ware and firmware), advantages and limitations of		
	computer, block diagram of computer, function of different units of computer,		
	classification of computers. data representation: different number system		
	(decimal, binary, octal and hexadecimal) and their inter conversion.		
II	Computer Software: Types of software, application software and system	8	
	software, complier and interpreter, generations of languages, low and high level		
	languages. Computer Memory: primary memory & secondary memory. storage		
	media. Introduction to Windows Operating System: all directory		
	manipulation- creating directory, sub directory, renaming, coping and deleting		
	the directory file manipulation: creating a file, deleting, coping, renaming a		
	file using accessories such as calculator, paint brush, CD player, etc.		
III	Introduction to MS-Word: Introduction to word processing, its features,	8	
	formatting documents, paragraph formatting, indents, page formatting, header		
	and footer, bullets and numbering, tabs, tables, formatting the tables, finding and		
	replacing text, mail merging etc. Introduction to MS Power point: Power Point,		
	features of MS PowerPoint clipping, slide animation, slide shows, formattingetc.		
IV	Introduction to MS-Excel: Introduction to Electronic Spreadsheets, Feature of	10	
	MS-Excel, Entering Data, Entering Series, Editing Data, Cell Referencing,		
	ranges, Formulae, Functions, Auto Sum, Copying Formula, Formatting Data,		
	Creating Charts, Creating Database, Sorting Data, Filtering etc.		

- 1. Fundamental of Computers- Prentice Hall India.
- 2. Mastering Microsoft Office- Lonnie. E. Moseley, BPB Publication.

# **BHMC-104: FOUNDATION COURSE IN FOOD PRODUCTION**

# TEACHING AND EXAMINATION SCHEME:

Teach	Teaching Scheme   Credits   Marks			Duration of			
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. of hours						
Ι	Introduction to the Art of Cookery: Culinary History- Development of the	10						
	Culinary Art from the middle ages to modern cookery, Modern hotel kitchen,							
	Nouvelle Cuisine, Cuisine Minceur, Indian Regional Cuisine. Popular							
	International Cuisine (An Introduction) of French, Italian and Chinese Cuisine.							
	Aims & Objectives of Cooking Food:							
	Classification – Cooking Materials and their uses.							
	<ul> <li>Foundation ingredients – meaning, action of heat n carbohydrates, fats, proteins, minerals and vitamins.</li> <li>Fats and oils – meaning &amp; examples of fats &amp; oils, quality for shortenings, commonly used fats and oils and their sources &amp;uses.</li> </ul>							
	• Raising agent- functions of raising agents, chemical raising agents & yeast. Eggs- uses of eggs in cooking, characteristics of fresh eggs, deterioration of							
	eggs, storage of eggs.							
	• Salts -uses.							
	• Liquid- water, stock, milk, fruit juices etc. Uses of liquid.							
	• Flavouring & seasoning – uses & example.							
	• Sweetening agents - uses &examples.							
	• Thickeningagent.							
II	Preparation of ingredients:	8						
	• Washing, peeling scraping, paring.							
	• Cutting – terms used in vegetables cutting, julienne, brunoisemecedoine, jardinière, paysanne-grating.							
	• Grinding, Mashing, Sieving, Milling, Steeping, centrifuging, emulsification							
	evaporation, homogenization.							
	Methods of mixing foods.							
III	Equipment used in kitchen. Types of Kitchen Equipment; Diagrams, Uses,	8						
	Maintenance, Criteria for Selection. Kitchen Organization: Main Kitchen &							
	Satellite Kitchen, Duties & responsibilities of each staff, Cooking fuels - uses&							

	advantage of different types of cooking fuels.	
IV	Methods of Cooking Food: transference of heat to food by radiation,	12
	conduction& convection- magnetrons waves meaning. Boiling, poaching,	
	stewing, braising, steaming, baking, roasting, grilling, frying, paper bag,	
	microwave, pot rousing-explanations with examples. Stocks, Glazes, Sauces	
	and Soups: Meaning uses and types of stocks, points observed while making	
	stock. Recipes for I liter of white, brown and fish stock. Glazes: meaning & uses.	
	Sauces: meaning, qualities of a good sauce, types of sauces -proprietary sauce	
	and mother sauce. Recipe for I lit Béchamel, Veloute, Espagnole, Tomato &	
	Hollandaise. Derivatives of mother sauces. (Only name, no recipes). Recipes for	
	known International Sauces & their uses. Soups -classification of soups, meaning	
	of each type with examples. Basic Preparations. Mise-en-place for Bouquet	
	Garni, mirepoix, duxelle paste, batters, marinades and gravies.	

- 1. Theory of Cookery KrishnaArora.
- 2. Modern Cookery ThangamPhilip.
- 3. Larousse Gastronomique Montagne
- 4. **Professional Chef** ArvindSaraswat.

# BHMC- 105: FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Contents	No. of hours			
Introduction to the Food and Beverage Service Industry: The evolution of	12			
catering industry, scope for caterers in the industry, Relationship of the catering				
industry to other industries, Types of Catering Establishments - Sectors,				
Introduction to the Food and Beverage operations. Food and Beverage Service				
Areas in a Hotel: Restaurants and their subdivisions, Coffee Shop, Room				
Service, Bars, Banquets, Discotheques, Grill Room, Snack Bar, Executive				
Lounges, Business Centers and Night Club; Back areas: Still Room, Wash-up,				
Hot-Plate, Plate Room, Kitchen Stewarding.				
Food and Beverage Equipment: Operating equipment, Requirements, Criteria	10			
for selection quantity and types, Classification of crockery/ cutlery/ glassware/				
hollowware/ flatware/ special equipment upkeep and maintenance of equipment,				
Furniture, Linen, Disposables. Food and Beverage Service Methods: Table				
Service - Silver/English, Family, American, Butler/ French, Russian; Self				
Service - Buffet and Cafeteria Service; Specialized Service - Gueridon, Tray,				
Trolley, Lounge, Room etc.; Single Point Service- Takeaway, Vending, Kiosks,				
Food Courts, Bars, Automats.				
<b>Food and Beverage Service Personnel:</b> Staff organization- the principal staff of	11			
different types of restaurants. Duties & responsibilities of the service staff.				
Duties and responsibilities of service staff – Job Descriptions and Job				
Specifications. Attitude and Attributes of Food and Beverage Service Personnel -				
personal hygiene, punctuality, personality attitude towards guests, appearance,				
salesmanship, sense of urgency, customer satisfaction. Basic Etiquettes for				
catering staff. Inter departmental relationship.				
Menus and Covers: Introduction, Cover- definition; different layouts, Menu				
Planning, considerations and constraints, Menu Terms, Menu Design, French				
Classical Menu, Classical Foods and its Accompaniments with cover, Indian				
Regional dishes, accompaniments and service.				
	<ul> <li>Introduction to the Food and Beverage Service Industry: The evolution of catering industry, scope for caterers in the industry, Relationship of the catering industry to other industries, Types of Catering Establishments - Sectors, Introduction to the Food and Beverage operations. Food and Beverage Service Areas in a Hotel: Restaurants and their subdivisions, Coffee Shop, Room Service, Bars, Banquets, Discotheques, Grill Room, Snack Bar, Executive Lounges, Business Centers and Night Club; Back areas: Still Room, Wash-up, Hot-Plate, Plate Room, Kitchen Stewarding.</li> <li>Food and Beverage Equipment: Operating equipment, Requirements, Criteria for selection quantity and types, Classification of crockery/ cutlery/ glassware/ hollowware/ flatware/ special equipment upkeep and maintenance of equipment, Furniture, Linen, Disposables. Food and Beverage Service Methods: Table Service - Silver/English, Family, American, Butler/ French, Russian; Self Service - Buffet and Cafeteria Service; Specialized Service - Gueridon, Tray, Trolley, Lounge, Room etc.; Single Point Service- Takeaway, Vending, Kiosks, Food Courts, Bars, Automats.</li> <li>Food and Beverage Service Personnel: Staff organization- the principal staff of different types of restaurants. Duties &amp; responsibilities of the service staff. Duties and responsibilities of service staff – Job Descriptions and Job Specifications. Attitude and Attributes of Food and Beverage Service Personnel - personal hygiene, punctuality, personality attitude towards guests, appearance, salesmanship, sense of urgency, customer satisfaction. Basic Etiquettes for catering staff. Inter departmental relationship.</li> <li>Menus and Covers: Introduction, Cover- definition; different layouts, Menu Planning, considerations and constraints, Menu Terms, Menu Design, French Classical Menu, Classical Foods and its Accompaniments with cover, Indian</li> </ul>			

IV	Types of meals: Breakfast – Introduction, Types, Service methods, a la carte,	12
	and TDH setups; Brunch, Lunch, Hi- tea, Supper, Dinner, Elevenses and others.	
	Control Methods: Billing methods – Duplicate and Triplicate system, KOTs	
	and BOTs, Computerized KOTs; Necessity and functions of a control system,	
	F&B Control cycle and monitoring; Food and Beverage Terminology related to	
	the course.	

- 1. Food & Beverage service DenisLillicrap.
- 2. Food & Beverage Service VijayDhawan.
- 3. Food & beverage Service- Rao JSuhas.

# BHMC-106: FOUNDATION COURSE IN ACCOMMODATION OPERATIONS

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. of
I	<b>Introduction:</b> Introduction to housekeeping department; Meaning, Definition &	hours 12
1		14
	Importance of Housekeeping Department; Role of Housekeeping in hospitality	
	industry. Lay out & Organizational Structure: Layout of Housekeeping	
	department; Organizational Structure of Housekeeping department (Small,	
	Medium & large); Interdepartmental relationship (emphasis on Front office &	
	Maintenance); Relevant sub section. Staffing in Housekeeping Department:	
	Role of key personnel in Housekeeping department; Job description & Job	
	specification of Housekeeping staff (Executive Housekeeper, Deputy	
	housekeeper ,Floor supervisor ,Public area supervisor ,Night supervisor ,Room	
	attendant ,House man, Head gardener).	
II	Planning work of housekeeping department: Identifying Housekeeping	7
	department; Briefing & Debriefing; Control desk (importance, role,	
	coordination); Role of Control Desk during emergency; Duty Rota & work	
	schedule; Files with format used in Housekeeping department.	
III	Hotel Guest Room: Types of room-definition; Standard layout (single, double	8
	,twin ,suit); Difference between Smoking & Non Smoking room's; Barrier free	
	room's; Furniture / Fixture / Fitting / Soft Furnishing /Accessories /Guest	
	Supplies /Amenities in a guest room; Layout corridor& floor Pantry.	
IV	Cleaning Science: Characteristics of good cleaning agent; Application of	9
	cleaning agent; Types of cleaning agent; Cleaning products; Cleaning	
	equipments; Classification and types of equipment with Diagram's (Mops,	
	dusters , pushers, mechanical squeeze, vacuum cleaner ,shampooing machine )	
	with their care and uses.	

- 1. Hotel housekeepingTraining.
- 2. **Manual** SudhirAndrews.
- 3. Housekeeping for Hotels, Hostels and Hospitals GraceBrigham.
- 4. Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox(ELST).
- 5. Managing Housekeeping Operations Margaret Kappa & AletaNitschke.
- 6. Hotel House Keeping Sudhir Andrews (Tata McGrawHill).
- 7. The Professional Housekeeper Tucker Schneider, VNR.

# **BHMC-107: FOUNDATION COURSE IN FRONT OFFICE**

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. of hours
Ι	Tourism: Meaning – definition and measurement of tourism; Classification –	12
	recreation, leisure, adventure, sports, health etc.; Socio - economic benefits of	
	tourism; Adverse effects of tourism; Basic components and infrastructure;	
	Itinerary, passport and visa - Basic information. The Hospitality Industry:	
	History and development of lodging industry - International; History and	
	development of lodging industry – India; Defining the term – Hotel; Reasons for	
	travel.	
II	Classification of Hotels: Based on Size, Location, and Length of Stay; Levels of	7
	Service, Ownerships and Affiliations; Referral Hotels, Franchise and	
	management contracts; Chain Hotels; Target Markets; Alternate Lodging	
	facilities. Organizational Structure of Hotels: Small; Medium; Large; Lobby	
	Arrangements; Layout and equipment in use; Handling VIPs; Duty Rota and	
	work schedules; Uniformed Service.	
III	Front Office Organization: Basic Layout and Design; Departmental	8
	Organizational Structure. Front Office Personnel: Departmental Hierarchy;	
	Attitude and Attributes and Salesmanship; Job Descriptions and Job	
	Specifications of Front Office Personnel.	
IV	Front Office Operations: The Front Desk- Equipments in use; The Guest	9
	Room- Types and Status Terminology; Key Controls; Tariff plans; Types of	
	rates. Front Office responsibilities: Communication - internal and inter	
	departmental; Guest services-basic information; Guest history-	
	maintenance and importance; Relationship marketing; Emergency situations.	

- 1. Front Office Training Manual Sudhir Andrews.
- 2. Managing Front Office Operations Kasavana & Brooks.
- 3. Front Office Operations and Management Ahmed Ismail (Thomson Delmar).
- 4. Managing Computers in Hospitality Industry Michael Kasavana & Cahell.
- 5. **Front Office operations** Colin Dix & ChrisBaird.

#### **BHMC-108: FOUNDATION COURSE IN FOOD PRODUCTION LAB**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

- 1. Proper usage of a Kitchen Knife and Hand Tools.
- 2. Understanding the usage of small equipment.
- **3.** Basic Hygiene practices to be observed in the Kitchen.
- 4. Safety practices to be observed in the kitchen: First Aid for cuts and burns.
- **5.** Identification of Raw Materials.
- 6. Demonstration of Cooking Methods.
- Basic cuts of Vegetables.-Julienna, Jardinière, Mognonette, Dices, Cubes, Macedoine, Paysanne, Shred, Concasse, Mirepoix. Blanching of Tomatoes, Vegetables.
- 8. Basic Stock preparations.- White, Brown and Fishstock.
- 9. Egg Cookery including Classical Preparations Boiled, Fried, Poached, Omlette, EnCocotte.
- **10.** Basic sauce preparations and commonly used derivatives.-Bechemel, Mayonnaise, Tomato, Hollandaise, Veloute.
- **11.** Preparation of basic continental cookery stews, sauces, soups.
- 12. Basic Continental Dishes based on Vegetables and Meats.
- **13.** Preparation of three course simple Indian menus.( simple 3-4 coursemenus).

#### **BHMC-109: FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE LAB**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

- 1. Service Grooming and Restaurant Etiquettes.
- 2. Mis-en- place and Mis-en-scene
- **3.** Identification of equipments
- 4. Food and Beverage servicesequence
- 5. Water pouring and seating a guest.
- 6. Laying and relaying of Tablecloth
- 7. Napkin folds
- 8. Carrying a Salver or Tray
- 9. Rules for laying table Laying covers as permenus
- 10. TDH and A la carte cover Layout
- **11.** Handling service gear
- 12. Carrying plates, Glasses and other Equipments
- 13. Clearing anashtray
- 14. Crumbing, Clearance and presentation of bill
- 15. Side board setup
- **16.** Silver service
- **17.** American service
- **18.** Situation handling
- **19.** Breakfast table lay-up
- 20. Restaurant reservation system
- 21. Hostess desk functions
- 22. Order taking writing a food KOT, writing a BOT

# BHMC-110: FOUNDATION COURSE IN ACCOMMODATION OPERATIONS LAB

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			<b>Duration</b> of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

- **1.** Guest Room Layout.
- **2.** Identification of cleaning agents.
- **3.** Identification of cleaning equipment / cleaning cloths (types &uses).
- **4.** General cleaning.
- 5. Glass leaning.
- **6.** Shoe polishing.
- 7. Silver Polish.
- 8. Brass Polish.
- 9. Washroom Cleaning.

#### **BHMC-111: FOUNDATION COURSE IN FRONT OFFICE LAB**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

- 1. Basic Manners and Attributes for Front Office Operations.
- 2. Communication Skills verbal and nonverbal.
- Preparation and study of Countries Capitals & Currency, Airlines & Flag charts, Credit Cards, Travel Agencies etc.
- **4.** Telecommunication Skills.
- 5. Forms & formats related to Front office.
- 6. Hotel visits WTO sheets.
- 7. Identification of equipment, work structure and stationery.
- 8. Procedure of taking reservations in person and on telephones.
- 9. Converting enquiry into valid reservations.
- 10. Role play Check-in / Check out / Walk-in / FIT / GIT / etc; VIP / CIP / H.Getc.
- **11.** Suggestive selling.

#### **BHMC-112: BASICS OF COMPUTER LAB**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

#### LIST OF PRACTICALS:

#### 1. WINDOWS Operations–Practical

- Creating Folders
- Creating Shortcuts
- □ Copying Files/Folders
- □ Renaming Files/Folders.
- Deleting Files.
- □ Exploring Windows.
- Quick Menus.

#### 2. MS-OFFICE97

#### 3. MS-WORD-Practical

#### 4. Creating a Document

- □ Entering text.
- □ Saving The Document
- □ Editing the document already saved to the disk.
- □ Getting around the document.
- ☐ Find and replace operations.
- □ Printing the document.

#### 5. Formatting a Document

- □ Justifying paragraphs.
- □ Changing paragraph indents.
- □ Setting Tabs and margins.
- □ Formatting pages and documents.
- □ Using bullets and Numbering.
- □ Headers and Footers
- □ Pegination.

#### 6. Special Effects

- □ Print Special effects eg. Bold, underline, superscripts, subscripts.
- □ Changing Fonts.
- □ Changing Case.

#### 7. CUT,COPY& PASTE Operation

- □ Marking Blocks.
- □ Copying and pasting a block
- □ Cutting and pasting a block

- □ Deleting a block
- □ Formatting a Block
- □ Using Find and replace in a block

#### 8. USING MS-WORDTOOLS

- □ Spelling and Grammar.
- □ Mail/Merge
- □ Printing envelopes and labels.

## 9. TABLES

- Create
- Delete
- □ Format.

# 10. GRAPHICS

- Inserting cliparts.
- Symbols ( Borders/Shading)
- Word Art.

## 11. **PRINTOPTIONS**

- □ Previewing the documents.
- □ Printing the whole document
- □ Printing a selected Page.
- □ Printing a selected set
- □ Printing several Documents
- $\Box$  Printing more than one copy.

#### 12. MS-EXCELPRACTICAL:

- How to use Excel.
- □ Starting Excel.
- □ Parts of Excel screen.
- □ Parts of the work sheet.
- □ Navigating in a work sheet.
- Getting to know mouse pointer shapes.
- □ Internet and e-mail practical.

#### 13. Learning MS-POWERPOINT.

#### SEMESTER-II

#### **BHMC-201: ENVIRONMENTAL SCIENCES**

## TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Τ	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. hours	of
Ι	The multi-disciplinary nature of environmental studies definition, scope and	12	
	importance, need for public awareness. environmental pollution: causes, effects		
	and control measures of :-air pollution: water pollution, soil pollution, marine		
	pollution, noise pollution, thermal pollution, nuclear hazards, Solid waste		
	Management : Causes, effects and control measures of urban and industrial		
	wastes. Role of an individual in prevention of pollution. Pollution case studies.		
	Disaster management: floods, earthquake, cyclone and landslides.		
II	Natural Resources: Renewable and non-renewable resources- Natural	12	
	resources and associated problems. Forest resources: Use and over-		
	exploitation, deforestation, case studies. Timber extraction, mining, dams and		
	their effects on forests and tribal people. Water resources: Use and over-		
	Utilization of surface and ground water, floods, drought, conflicts and water,		
	dams-benefits and problems. Mineral resource: Use and exploitation,		
	environmental effects of extracting and using mineral resources, case studies.		
	Food resources: World food problems, changes caused by agriculture and		
	overgrazing, effects of modern agriculture, fertilizer-pesticide problems, water		
	logging, salinity, case studies. Energy resources: Growing energy needs,		
	renewable and non renewable energy sources, use of alternate energy sources.		
	Case studies. Land resources: Land as a resource, land degradation, man		
	induced landslides, soil erosion and desertification. Role of an individual in		
	conservation of natural resources. Equitable use of resources for sustainable		
l	lifestyles.		

III	Ecosystems: Concept of an ecosystem, Structure and function of an ecosystem,	12
	Producers, consumers and decomposers, Energy flow in the ecosystem,	
	Ecological succession, Food chains, food webs and ecological pyramids,	
	Introduction, types, characteristic features, structure and function of the	
	<b>following ecosystem:</b> Forest ecosystem, Grassland ecosystem, Desert ecosystem, Aquatic ecosystems (ponds, streams, lakes, rivers, oceans, estuaries).	
IV	Biodiversity and its conservation: Introduction – Definition: genetic, species	12
	and ecosystem diversity. Bio-geographical classification of India Value of	
	biodiversity: consumptive use, productive use, social, ethical, aesthetic and	
	option values Biodiversity at global, National and local levels. India as a mega-	
	diversity nation, Hot-spots of biodiversity, and Threats to biodiversity: habitat	
	loss, poaching of wildlife, man-wildlife conflicts, Endangered and endemic	
	species of India, Conservation of biodiversity: In-situ conservation of	
	biodiversity. Social Issues and the Environment: From Unsustainable to	
	Sustainable development, Urban problems related to energy, Water	
	conservation, rain water harvesting, watershed management, Resettlement and	
	rehabilitation of people: its problems and concerns. Case studies.	
	Environmental ethics: Issues and possible solutions. Climate change, global	
	warming, acid rain, ozone layer depletion, nuclear accidents and holocaust. Case	
	studies. Wasteland reclamation, Consumerism and waste products, Environment	
	Protection Act., Air (Prevention and Control of Pollution) Act, Water	
	(Prevention and control of Pollution) Act, Wildlife Protection Act, Forest	
	Conservation Act, Issues involved in enforcement of environmentallegislation.	

- 1. Environmental Studies- Erach Bharucha.
- 2. A Text Book of Environmental Sciences- Arvind Kumar.

# BHMC-202: HYGIENE & SANITATION TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No. of hours
I	<b>Importance of Hygiene:</b> The place of hygiene in the catering industry; Personal hygiene for staff members in the food production areas and those coming in contact with the guest.	8
II	<b>Proper care and hygiene</b> : Meaning of food poisoning in food & water; Borne disease; Moulds; Yeast. Bacteria & transfer of bacteria. Food sanitation.	7
III	Hygienic food handling: High Risk Foods; Preventing Contamination;Temperatures Control; Storage of food; Food hygiene regulations.	7
IV	<b>Cleaning methods :</b> Design of premises and equipment in the kitchen; Cleaning and Disinfection; Cleaning Agents; Water Detergents; Abrasives; Disinfectants etc.; Cleaning schedules; PEST Control; Waste Disposal.	8

- 1. Food Hygiene for Food Handlers Trickett Jill.
- 2. The Science of Catering J A Stretch & H A Southgate.
- 3. Success in Principals of Catering Michael Colleer& Colin Sussams.

#### **BHMC-203: ACCOUNTING FOR MANAGERS**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No. of
I	Introduction to Accounting: Meaning and Definition, Types and Classification, Principles of accounting, Systems of accounting, Generally Accepted Accounting Principles (GAAP). Primary and Secondary Books. Bank Reconciliation Statement: Meaning, Reasons for difference in Pass Book and Cash Book Balances, Preparation of Bank Reconciliation Statement(No Practical"s). Trial balance: Meaning, method, advantage, limitations.	hours 8
II	Final Accounts: Meaning, Procedure for preparation of Final Accounts, Difference between Trading Accounts, Profit & Loss Accounts and Balance Sheet, Adjustments (Only four): Closing Stock, Pre-paid Income and Expenses, Outstanding Income and Expenses, Depreciation. Capital and Revenue Expenditure: Meaning, Definition of Capital and Revenue Expenditure, Income and Expenditure Account, Receipt and Payment Account.	12
III	Cost Accounting, Cost Sheet/Tender/Marginal Costing & Break even Analysis, Budgetary Control.	9
IV	Financial Management – Meaning, aims, Nature, Scope, Objectives and functions of financial management. Sources of finance. Working Capital Management- Significance Classification, Factors affecting working capital requirement.	8

- 1. Pandey, I.M., Financial Management, Vikas Publishing, New Delhi.
- 2. Khan, M.Y., Financial Management, Tata Mc. Grand Hill Publishing Co. Ltd., New Delhi.
- 3. Gupta, R.L., Booking keeping & Accounting, Sultan Chand, New Delhi.
- 4. Grewal T.S., Introduction to Accounting, S.Chand.
- 5. Khan and Jain, Cost Accountancy, Tata McGraw Hill.

# BHMC-204: FOUNDATION COURSE IN FOOD PRODUCTION-II

# TEACHING AND EXAMINATION SCHEME:

Teaching Scheme		Credits	Marks	Duration of			
L	Т	P/D	C	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. of hours
Ι	Food commodities: Classification with examples and uses in Cookery; Game-	12
	meaning- types with examples; Fruits- kinds with examples.; Nuts- names of	
	nuts commonly used in cooking.; Cream- types, description and their uses;	
	Yogurt- types; Cereals- types and uses.; Pulses used in Indian cooking; Herbs-	
	usesofherbs;Spices&condiments-usesofdifferentspicesandcondiments	
	Coloring and Flavoring Agents: Name, Types.	
II	Basic Indian Masalas & Gravies: Garam masala, pulao masala, curry powder,	12
	sambhar powder, rasam powder, chaat masala, tandoori marination white, red,	
	green and yellow gravies. Indian Regional Cuisine: A detailed study on North	
	and South Indian Regional Cuisine: Goa, Kashmir, Andhra Pradesh, Karnataka,	
	Tamil Nadu, Bengal, Assam, Gujarat, Punjab, Rajasthan etc., as regarding	
	ingredients used, traditional preparation methods, utensils and accompaniments.	
III	Meat Cookery: Fish -classification with examples selection & cuts of fish,	12
	cooking of fish; Poultry- selection of poultry classification bases on size, uses of	
	each type; Butchery -selection, cuts size and uses of lamb, mutton, beef, veal &	
	pork; Bacon, Ham, Gammon and Steaks -Description of steaks from sirloin &	
	fillet.	
IV	Vegetable Cookery: Vegetables -classification of vegetables, importance of	12
	vegetables in diet, cooking of vegetables; Retention of color, flavor, and	
	nutrients while cooking; Potatoes - styles of presenting potatoes and their	
	description; Storage -Principles of Vegetable Storage. Quantity Food	
	Production: Introduction to Large scale commercial cooking; Layout of a large	
	kitchen, staff hierarchy and production workflows.	

- 1. Theory of Cookery Krishna Arora.
- 2. Modern Cookery Thangam Philip.
- 3. Larousse Gastronomique Montagne
- 4. **Professional Chef** Arvind Saraswat.

#### BHMC-205: FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE-II

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	Teaching Scheme Credits Marks			Duration of			
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

Unit	Contents	No.	of
Ι	<b>Room Service:</b> Introduction, General principles, loopholes and pitfalls to be avoided; Cycle of service, scheduling and staffing; Room service menu planning; Forms and formats; Order taking, thumb rules; Telephone etiquettes, noting orders, suggestive selling and breakfast cards; Layout and setup of common meals, use of technology for better room service; Time management – lead time from order taking to clearance	hours	3
Π	<b>Types of Beverages:</b> Classification. Alcoholic Beverages: Introduction, definition and classification of wines; Classification; Viticulture and viticulture methods; Vinification – Still, Sparkling, Aromatized and Fortified wines; Vine diseases; Wines – France, Italy, Spain, Portugal, South Africa, Australia, India and California; Food and wine harmony; Wine glasses and equipment; Storage and service of wine.	1	2
III	<b>Beers:</b> Introduction; Ingredients used; Production; Types and Brands, Indian and international; Service of bottled, canned and draught beers. <b>Other Fermented and Brewed Beverages:</b> Sake; Cider; Perry; Alcohol free wines.	9	)
IV	Table Cheeses: Introduction; Types; Production; Brands and Service; Storage.	8	3

- 1. Food & Beverage service Denis Lillicrap.
- 2. Food & Beverage Service Vijay Dhawan.
- 3. Food & beverage Service- Rao J Suhas.

#### BHMC-206: FOUNDATION COURSE IN ACCOMMODATION OPERATIONS-II

# TEACHING AND EXAMINATION SCHEME:

Teach	Teaching Scheme Credits Marks			Duration of			
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **COURSE CONTENTS:**

	No. of hours			
Housekeeping Supervision: Importance of Inspection; Checklist for Inspection;	8			
Typical Areas usually neglected where special attention is required; Self				
Supervision Techniques for Cleaning Staff; Degree of Discretion / Delegation to				
Cleaning Staff.				
Linen / Uniform / Tailor Room: Layout; Types of Linen, Sizes, and Linen	12			
Exchange Procedure; Selection of Linen; Storage Facilities and Conditions; Par				
Stock : Factors affecting Par Stock, Calculation of Par Stock; Discard				
Management; Linen Inventory System; Uniform Designing : Importance, Types,				
Characteristics, Selection, Par Stock; Function of Tailor Room; Managing				
Inventory; Par level of linen, uniform, guest loan items, machines & equipment,				
cleaning supplies & guest supplies; Indenting from stores.				
Cleaning Procedure & frequency schedules: GUEST ROOM: Prepare to				
clean; Clean the guest room (bed making); Replenishment of Supplies & linen;				
Inspection; Deep cleaning; Second service; Turn down service. PUBLIC AREA:				
Lobby, Lounge, Corridors, Pool area, Elevators, Health club, F&B outlet, Office				
areas; V.I.P Handling. Special Cleaning Programme: Daily, Weekly, Fortnightly				
and Monthly Cleaning; Routine cleaning, spring cleaning, deep Cleaning.				
Floor Operations: Rules on the Guest Floor; Key Handling Procedure - types of	8			
keys (grand master, floor master, sub master or section or pass key, emergency				
key, room keys, offices and store keys), computerized key cards, key control				
register- issuing, return, changing of lock, key belts, unusual occurrences;				
Cleaning of Different Types of Floor Surfaces; Special Services – baby sitting,				
second service, freshen up service, valet service. Care and Cleaning of Metals:				
Brass, Copper, Silver, EPNS, Bronze, Gun Metal, Chromium pewter, Stainless				
Steel, Types of tarnish, cleaning agents and methods used.				
	<ul> <li>Typical Areas usually neglected where special attention is required; Self Supervision Techniques for Cleaning Staff; Degree of Discretion / Delegation to Cleaning Staff.</li> <li>Linen / Uniform / Tailor Room: Layout; Types of Linen, Sizes, and Linen Exchange Procedure; Selection of Linen; Storage Facilities and Conditions; Par Stock : Factors affecting Par Stock, Calculation of Par Stock; Discard Management; Linen Inventory System; Uniform Designing : Importance, Types, Characteristics, Selection, Par Stock; Function of Tailor Room; Managing Inventory; Par level of linen, uniform, guest loan items, machines &amp; equipment, cleaning supplies &amp; guest supplies; Indenting from stores.</li> <li>Cleaning Procedure &amp; frequency schedules: GUEST ROOM: Prepare to clean; Clean the guest room (bed making); Replenishment of Supplies &amp; linen; Inspection; Deep cleaning; Second service; Turn down service. PUBLIC AREA: Lobby, Lounge, Corridors, Pool area, Elevators, Health club, F&amp;B outlet, Office areas; V.I.P Handling. Special Cleaning Programme: Daily, Weekly, Fortnightly and Monthly Cleaning; Routine cleaning, spring cleaning, deep Cleaning.</li> <li>Floor Operations: Rules on the Guest Floor; Key Handling Procedure - types of keys (grand master, floor master, sub master or section or pass key, emergency key, room keys, offices and store keys), computerized key cards, key control register- issuing, return, changing of lock, key belts, unusual occurrences; Cleaning of Different Types of Floor Surfaces; Special Services – baby sitting, second service, freshen up service, valet service. Care and Cleaning of Metals: Brass, Copper, Silver, EPNS, Bronze, Gun Metal, Chromium pewter, Stainless</li> </ul>			

# **Text Books:**

1. Hotel housekeeping Training.

- 2. **Manual** Sudhir Andrews.
- 3. Housekeeping for Hotels, Hostels and Hospitals Grace Brigham.
- 4. Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox(ELST).
- 5. Managing Housekeeping Operations Margaret Kappa & Aleta Nitschke.
- 6. Hotel House Keeping Sudhir Andrews (Tata McGraw Hill).
- 7. The Professional Housekeeper Tucker Schneider, VNR.

# BHMC-207: FOUNDATION COURSE IN FRONT OFFICE-II

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	P/D	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

Unit	Contents	No. of hours			
Ι	Tariff Structure: Tariff Structure, Rack Rate, Discounted rates, Tariff card and	8			
	its use, Hotel Day rate, Basis of Charging Room Rent, Various factors affecting				
	Room rent, Fixing Room Tariffs through Cost based pricing & Market based				
	pricing, Rule of Thumb, Hubbart formula. Front Office Coordination, Meal				
	Plans, and Type of Guests. Role of Tour operators and Travel agents in hotel				
	business, Meal Plans – Type, needs and use of such plans, Type of Guests – FIT,				
	VIP,CIP,GIT,Businesstravellers,Specialinteresttours,domestic,foreigner				
	etc, Front Office coordination with different departments in hotels.				
II	Guest Cycle and Reservations: Introduction to guest cycle – Pre arrival,	12			
	Arrival, During guest stay, Departure and After departure, Reservation and its				
	importance, Basic tools of reservation - Room Status Board, ALC, DCC with				
	formats, Handling reservation and reservation form with formats, Modes of				
	Payment while reservation - an introduction, Sources of Reservation, Systems of				
	Reservation, Types of Reservations, Cancellations and Amendments, ,				
	Reservation reports and statistics. Overbooking, Upselling, No show, Walk-in				
	guest,scantybaggage,stayover,overstay,understay,earlyarrival,turnaway,				
	time limit, overstay etc.				
III	Registration: Registration and its importance, Types of registration records -	9			
	Bound book register, loose leaf register and Guest Registration Card (GRC) and				
	their formats. Guest Handling , Pre registration activities, Procedure of Guest				
	Handling – Pre arrival, On Arrival and Post Arrival procedures, Handling				
	reserved guests, Procedure for Handling Free Individual Traveller (FIT), Chance				
	guests, VIP, Group arrival, Foreigner guest ( C-forms, Foreign currency				
	exchange), Single Lady guest, Corporate guest, Layover passenger, Check-in for				
	guest holding Discount voucher, Turn-away guest.				
IV	Front Desk Functions: Procedure for Room Assignment, Room not clear, Wash	8			
	and Change Room, Complimentary stay, Suite Check-in, Upgrading a guest,				
	Downgrading a guest, Handling request for Late Check-out, Precautions for				

Scanty Baggage guest, Guest Stationery, Handling request for Rental Equipment,	
Up selling, Material Requisition, Shift Briefing, Morning and Afternoon Shift	
Handover, Night Shift Handover, Guest Relations, Courtesy Calls, Room	
amenities for Corporate/VVIP/CIP guest, Handling Awkward guests, Room	
Change Procedure, Handling Mails, Message and Paging, Key control	
procedures.	

- 1. Front Office training manual- SudhirAndrews
- 2. Front office operations and management Jatashankar R.Tewari
- 3. Front Office Operations Colin Dix, ChrisBaird
- 4. Professional Hotel Front Office Management AnutoshBhakta
- 5. Hotel Front Office Management James. A.Bardi
- 6. Front Office Operations and Management Ahmed Ismail (ThompsonDelmar)

## BHMC-208: FOUNDATION COURSE IN FOOD PRODUCTION-II LAB

# TEACHING AND EXAMINATIONSCHEME:

Teaching Scheme         Credits			Credits	Marks		Duration of	
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

- 1. **Regional Cookery:** To formulate 20 sets of menus form the following dishes and to include more dishes from respectiveregions:
  - Awadh
  - Bengal
  - Goa
  - Gujrat
  - Hyderabad
  - Kashmiri
  - Maharastra
  - Punjabi
  - Rajasthan
  - SouthIndia(Tamilnadu,karnatka,Kerla)

# 2. Bakery:

- Simple Breads: Bread rolls,loaf.
- Simple Cakes: Sponge, Genoise, Fatless, Swiss roll, Fruit cake, Rich Cake MadieraCake.
- Pastry: Short crust (Jam Tarts, Turn overs), Laminated (Palmiers, Khara Biscuit), Danish Pastry, Choux Pastry (Eclairs, Profitrolls).
- Simple cookies: Nan Khatai, Golden Goodies, Melting moments, Swiss tarts, tri colourBiscuits, Chocolate chips Biscuits, chocolate cream fingers, bachelorsbuttons.

### BHMC-209: FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE-II LAB

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks	Marks		
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

## **List of Practicals:**

- 1. Room service tray and trolley lay up and service.
- 2. Room service amenities, Set-up inrooms.
- 3. Functional and floor layouts for roomservice.
- 4. Conducting briefing and de-briefing for F&BOutlets.
- 5. Beverageorder-taking.
- 6. Service of Beer, Sake, and Other fermented and brewedbeverages.
- 7. Service of sparkling, aromatized, fortified, stillwines.
- 8. Table set-up with wines on themenu.

### BHMC-210: FOUNDATION COURSE IN ACCOMMODATION OPERATIONS-II LAB

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

# **List of Practicals:**

- 1. Identification of Cleaning Equipments (Manual and Mechanical).
- 2. Scrubbing Polishing Wiping Washing Rinsing Swabbing Sweeping Mopping Brushing –Buffing.
- 3. Handling Different Types of Fabrics.
- 4. Use of Abrasives, Polishes / Chemical Agents.
- 5. Room Attendant Trolley / Maid's Cart.
- 6. Bed Making.
- 7. Turndown Service.
- 8. Cleaning of Guestroom.
- 9. Cleaning of Public Area.
- 10. Brass Polishing / Silver Polishing.
- 11. Cleaning of Guest room.
- 12. Cleaning of Public Area.
- 13. Forms and Formats related.

## BHMC-211: FOUNDATION COURSE IN FRONT OFFICE-II LAB

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			<b>Duration</b> of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

## **List of Practicals:**

- **1.** Welcoming/Greeting of guest.
- **2.** Providing Information to the Guest.
- **3.** Telephone handling, How to handleenquiries.
- **4.** Suggestive selling.
- **5.** Filling up of various Forms andFormats.
- 6. Registrations: FIT, VIP, Corporate, Groups/Crew.
- 7. Security Deposit BoxHandling.
- **8.** Credit Card HandlingProcedure.
- **9.** Foreign Currency ExchangeProcedure.
- **10.** Introduction toPMS:
  - Hot function keys
  - Create and update guestprofiles
  - Make FIT reservation
  - Send confirmationletters
  - Printing registrationcards
  - Make an Add-onreservation
  - Amend areservation
  - Cancel a reservation-with deposit and without deposit
  - Log onto cashiercode
  - Process a reservation deposit
  - Pre-register aguest
  - Put message and locator for aguest
  - Put trace forguest
  - Check in a reservedguest
  - Check in dayuse
  - Check –in a walk-inguest
  - Maintain guest history
  - Issue a newkey
  - Verify akey

- Cancel akey
- Issue a duplicatekey
- Extend akey
- Re-programmekeys
- Programme one key for tworooms

#### SEMESTER-III

#### **BHMC-301: FOOD PRODUCTION OPERATIONS**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This paper will give the basic knowledge of cooking to the beginners. They will get versed with different kinds of regional cuisines, quantity food cooking/ volume feeding, indenting, various equipment used.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of hours
Ι	Quantity Food Production Equipment: Equipment required for	8
	mass/volume feeding, Heat and cold generating equipment, Care and	
	maintenance of this equipment, Modern developments in equipment	
	manufacture	
	Menu Planning: Basic principles of menu planning – recapitulation, Points	
	to consider in menu planning for various volume feeding outlets such as	
	Industrial, Institutional, Mobile Catering Units, Planning menus for	
	School/college students, Industrial workers, Hospitals,	
	Outdoorparties, Themedinners, Transport facilities, cruiselines, airlines, railway,	
	Nutritional factors for the above	
II	Indenting: Principles of Indenting for volume feeding, Portion sizes of	8
	various items for different types of volume feeding, Modifying recipes for	
	indenting for large scale catering, Practical difficulties while indenting for	
	volume feeding, PLANNING: Principles of planning	
	for quantity food production with regard to Space allocation, Equipment	

	selection, Staffing	
III	Volume Feeding: Institutional and Industrial Catering, Types of Institutional & Industrial           Catering, Problems associated with this type of catering, Scope for	8
	development and growth, Hospital Catering, Highlights of Hospital Catering	
	for patients, staff, visitors, Diet menus and nutritional requirements, Off	
	Premises Catering, Reasons for growth and development,	
	Menu Planning and Theme Parties Concept of a Central Production Unit	
	Problems associated with off-premises catering Mobile Catering	
	Characteristics of Rail, Airline (Flight Kitchens	
	and Sea Catering) Branches of Mobile Catering, Quantity Purchase & Storage, Intropy and Sea Catering, Storage, Storage	
	duction to purchasing, Purchasing system, Purchase specifications,	
	Purchasing techniques, Storage	
IV	Regional Indian Cuisine: Introduction to Regional Indian Cuisine, Heritage	7
	of Indian, Cuisine, Factors that affect eating habits in different parts of the	
	country, Cuisine and its highlights of different states/regions/communities To	
	be discussed: Geographic location, Historical background, Seasonal	
	availability, Special equipment, Staple diets, Specialty cuisine for festivals	
	and special occasions	
	States :	
	Andhra Pradesh, Bengal, Goa, Gujarat, Karnataka, Kashmir, Kerala, Madhya	
	Pradesh, Maharashtra, North Eastern States, Punjab, Rajasthan, Tamil Nadu	
	and Uttar Pradesh/Uttaranchal	
	Communities :	
	Parsee, Chettinad, Hyderabadi, Lucknowi, Avadhi, Malbari/Syrian, Christian and Bohri	
	Discussions :	
	Indian Breads, Indian Sweets, Indian Snacks	

- The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley & SonsINC
- Theory of Cookery By K Arora, Publisher: FrankBrothers
- Accompaniments & Garnishes from waiter; Communicate: Fuller J. Barrie & Jenkins
- Bakery & Confectionery By S. C Dubey, Publisher: Society of IndianBakers
- Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: OrientLongman

### **BHMC- 302: FOOD & BEVERAGE SERVICE OPERATIONS**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No.	of hours
Ι	Alcoholic Beverage: Introduction and definition, Production of Alcohol:		7
	Fermentation and Distillation Process, Classification with examples,		
	WINES: Definition, History Classification with examples,		
	Table/Still/Natural, Sparkling, Fortified, Aromatized, Production of each		
	classification, Old World Wines: Principal wine regions wine laws, grape		
	varieties, production and brand names ( France, Germany, Italy, Spain,		
	Portugal) New World Wines Principal wine regions wine laws, grape		
	varieties, production and brand names, (India, Chile, South Africa,, Algeria,		
	New Zealand, USA,		
	Australia), Food & Wine Harmony, Storage of wines, Wine terminology (English & French)		
II	<b>Dispense Bar:</b> Introduction and definition, Bar layout – physical layout of		8
	bar, Bar stock – alcohol &non alcoholic beverages, Bar equipment		
	BEER: Introduction & Definition, Types of Beer, Production of Beer, Storage,		

ш	<b>Spirits:</b> Introduction & Definition, Production of Spirit (Pot-still method, Patent still method ) Production of Whisky, Rum, Gin, Brandy, Vodka, Tequila, Different Proof Spirits, American Proof, British Sikes Scale Gay - Lussac) OIML Scale	7
IV	<ul> <li>Aperitifs: Introduction and Definition, Different types of Aperitifs</li> <li>Vermouth(Definition, Types &amp; Brand names), Bitters (Definition, Types &amp; Brand names)</li> <li>LIQUEURS: Definition &amp; History, Production of Liqueurs, Broad Categories of Liqueurs</li> <li>(Herb, Citrus, Fruit/Egg, Bean &amp; Kernel), Popular Liqueurs (Name, colour, predominant flavor &amp; country of origin)</li> </ul>	7

- Food & Beverage Service Dennis R.Lillicrap. & John .A. Cousins. Publisher: ELBS
- Food & Beverage Service Training Manual Sudhir Andrews, Tata McGraw Hill. Food & Beverage Service Lillicrap& Cousins, Publisher: ELBS
- Modern Restaurant Service John Fuller, Publisher: Hutchinson
- The Waiter Handbook By Grahm Brown, Publisher: Global Books & Subscription Services New Delhi

## BHMC- 303: UNIVERSAL HUMAN VALUE

## TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
3	1	-	3	40	60	100	3 hrs

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No of Hours
I	Introduction to Value Education: Understanding Value Education, Self- exploration as the Process for Value Education, The Basic Human Aspirations-Continuous Happiness and Prosperity, The Program to Fulfil Basic Human Aspirations. Human Values in Management importance of culture in Organization! PANCHKOSH and Personality Devilment Western and Indian approach of Management.	10
Π	Understanding The Harmony At Various Levels: Understanding the Human Being as Co-existence of Self ('I') and Body, Harmony in the Self ('I')- Understanding Myself, Harmony with the Body- Understanding "Sanyama" and "Svasthya". Harmony : Harmony in the Family- Understanding Values in Human Relationships, Harmony in the society- From Family Order to World Family Order, Harmony in Nature- Understanding the Interconnected need and Mutual Fulfilment, Harmony in Existence Understanding Existence as Co- existence.	11
III	Human duties, Righteousness, Peace of Mind, Concept of Universe, Idea of God, Concept of Knowledge, Field and the Knower of the field, Nature Sanskrit sholas as Management Sutra.	9
IV	Implications of the Right Understanding: Providing the Basis for Universal Human Values and Ethics Human Conduct, Basis for the Holistic Alternative towards Universal Human Order, Professional Ethics in the Light of Right Understanding, Vision for Holistic Technologies, Production Systems and Management Models, Journey towards the Holistic Alternative.	10

# **Text Books:**

- RR Gaur, R Sangal, GP Bagaria, *A foundation course in Human Values and professional ethics*, Excel Book, New Delhi.
- S. Kannan, K. Srilakshmi, *Human Values and Professional Ethics with relevant case studys*, Taxmann Publications Private Limited.
- M. Govindarajan, S. Senthikumar, M.S. Natarajany, *Professional Ethics and Human Values*, PHI.
- Science and art of happy living Sharma S.N and Sharma Anita, Primal Publication Delhi.
- New Mantras in Corporate Corridors, Subhash Sharma, New Age International Publishers.
- Foundations of Managerial Work- Contributions from Indian Thought, Chakra borty, S.K., Himalaya Publishing House.
- Ethics in Management: Pedantic Perspectives, Chakra borty, S.K., Oxford University Press.
- In the Woods of God Realization- Swami Rama Trisha
- Swami Vivekananda, Karma Yoga, Ramakrishna Math Prankish Donella H. Meadows, Dennis L. Meadows, Jorgen Randers, William W. BehrensIII, 1972,

### **BHMC-304: ACCOMODATION OPERATIONS**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Τ	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No of Hours				
Ι	Linen Room: Activities of the Linen Room, Layout and equipment in the Linen	8				
	Room, Selection criteria for various Linen Items & fabrics suitable for this					
	purpose, Purchase of Linen, Calculation of Linen requirements, Linen control-					
	proceduresandrecords, Stocktaking- procedures and records, Recycling of					
	discarded linen, Linen Hire					
II	Uniforms: Advantages of providing uniforms to staff, Issuing and exchange of					
	uniforms; type of uniforms, Selection and designing of uniforms, Layout of the					
	Uniform room					
	Sewing Room: Activities and areas to be provided, Equipment provided					
III	Laundry: Commercial and On-site Laundry, Flow process of Industrial	8				
	Laundering-OPL, Stages in the Wash Cycle, Laundry Equipment and Machines,					
	Layout of the Laundry, Laundry Agents, Dry Cleaning, Guest Laundry/Valet					
	service, Stain removal					
IV	Flower Arrangement: Flower arrangement in Hotels, Equipment and material	8				
	required for flower arrangement, Conditioning of plant material, Styles of flower					
	arrangements, Principles of design as applied to flower arrangement					
	Indoor Plants: Selection and care					

- Hotel Hostel and Hospital Housekeeping –by Joan C Branson & Margaret Lennox, ELBS with Holder & Stoughton Ltd.
- Hotel House Keeping a Training Manual by Sudhir Andrews, Tata McGraw Hill publishing company limited New Delhi.
- Hotel Housekeeping Operations & Management by Raghubalan, Oxford UniversityPress.
- Management of Hotel & Motel Security (Occupational Safety and Health) by H. Burstein, CRCPublisher.
- Professional Management of Housekeeping Operations (II End.) by Robert J. Martin & Thomas J.A. Jones, Wiley Publications
- The Professional Housekeeper by Tucker Schneider, Wiley Publications
- Professional management of Housekeeping by Manoj Madhukar, Rajat Publications

## **BHMC-305: FOOD & BEVERAGE CONTROL**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

### **TEACHING AND EXAMINATION SCHEME:**

**Course Objectives:** The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No of Hours
Ι	Food Cost Control: Introduction to Cost Control, Define Cost Control, The	8
	Objectives and Advantages of Cost Control, Basic Costing, Food Costing	
	Receiving Control : Aims of Receiving, Job Description of Receiving	
	Clerk/Personnel, Equipment required for receiving, Documents by the	
	Supplier (including format), Delivery Notes, Bills/Invoices, Credit Notes,	
	Statements, Records maintained in the Receiving Department, Goods	
	Received Book, Daily Receiving Report, Meat Tags, Receiving Procedure,	
	Blind Receiving, Assessing the performance and efficiency of receiving	
	department, Frauds in the Receiving Department, Hygiene and cleanliness of	
	area.	

II	Food Control Cycle: Purchasing Control, Aims of Purchasing Policy, Job	9
	Description of Purchase Manager/Personnel, Types of Food Purchase, Quality	
	Purchasing, Food Quality Factors for different commodities, Definition of	
	Yield, Tests to arrive at standard yield, Definition of Standard Purchase	
	Specification, Advantages of Standard Yield and Standard Purchase	
	Specification, Purchasing Procedure, Different Methods of Food Purchasing,	
	Sources of Supply, Purchasing by Contract, Periodical Purchasing, Open	
	Market Purchasing, Standing Order Purchasing, Centralized Purchasing,	
	Methods of Purchasing in Hotels,	
	PurchaseOrderForms,OrderingCost,CarryingCost,EconomicOrderQuantity,Pra	
	ctical Problems.	
III	Storing & Issuing Control: Storing Control, Aims of Store Control, Job	8
	Description of Food Store Room Clerk/personnel, Storing Control, Conditions	
	of Facilities and Equipment, Arrangements of Food, Location of Storage	
	Facilities, Security, Stock Control, Two types of Foods Received- direct stores	
	(Perishables/non-perishables), Stock Records Maintained Bin Cards (Stock	
	Record Cards/Books)	
	Issuing Control: Requisitions, Transfer Notes, Perpetual Inventory Method,	
	Monthly Inventory/Stock Taking, Pricing of Commodities, Stock taking and	
	comparison of actual physical inventory and Book value, Stock levels,	
	Practical Problems, Hygiene & Cleanliness	
137	of area	
IV	Prouction Control: Aims and Objectives, Forecasting, Fixing of Standards,	8
	Definition of standards (Quality & Quantity), Standard Recipe (Definition,	
	Objectives and various tests), Standard Portion Size (Definition, Objectives	
	and equipment used), Standard Portion Cost (Objectives & Cost Cards)	
	Computation of staff meals	
	Sales Control: Sales - ways of expressing selling, determining sales price,	
	Calculation of selling price, factors to be considered while fixing selling price,	
	Matching costs with sales,	
	Billing procedure - cash and credit sales, Cashier's Sales summary sheet	

- Food & Beverage Cost Control- Lea R Dopson, Wiley Publishers.
- Hotel & Catering Costing & Budgets, RD. Boardman, Publisher: Heinemann
- Introductory Foods. Hughes, D. and Bannion M., The Macmillan Co. Ltd., New York
- Modern Cookery for Teaching and the Trade, Philip T.E., Vol-I, Orient Longman Ltd.,

#### **BHMC-306: FRONT OFFICE OPERATIONS**

# **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of Hours	
I	<b>Computer Application in Front Office Operation:</b> Role of information technology in the hospitality industry, Factors for need of a PMS in the hotel, Factors for purchase of PMS by the hotel, Introduction to OPERA & Amadeus, CONTROL OF CASH AND CREDIT.	7	
II	<b>Front Office (Accounting):</b> Accounting fundamentals, Guest and non guest accounts, Accounting system( Non automated, semi automated and fully automated)	7	
III	Check out Procedures: Guest accounts settlement (Cash and credit, Indian currency and foreign currency, Transfer of guest accounts, Express check out) Night Auditing: Functions, Audit procedures (Non automated, semi automated and fully automated)	8	
IV	<b>Front Office and Guest Safety and Security:</b> Importance of security systems, Safe deposit, Key control, Emergency situations (Accident, illness, theft, fire, bomb) FRENCH Expressions de politesse et les commander et Expressions d'encouragement, Basic conversation related to Front Office activities suchas {Reservations persona land telephonic),Reception(Doorman,BellBoys,Receptionistetc.),Cleaningof Room & change of Room etc.}	7	

**References:** Front Office Training manual – Sudhir Andrews. Publisher: Tata Mac Grew Hill, Managing Front Office Operations – Karsavina & Brooks Educational Institution HAMA, Front Office – operations and management – Ahmed Ismail (Thomson Delmar), Front office Operation Management- SKI Bhavnagar, Publisher: Frank Brothers, Managing Front Office Operations By Karsavina & Brooks, HotelFront Office Management, 4th Edition by James Socrates Bard; Wiley International

## BHMC-307: FOOD PRODUCTION OPERATIONS LAB (PRACTICAL)

## TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 20 Percent of the total credit and rest through semester end examination of 4 hours duration.

This paper consist of Practical"s of Food Production Operations of 50 Marks

To formulate 36 sets of menus from the following dishes and to include more dishes from the respective regions.

Maharashtra, Awadhi, Bengal, Goa, Punjabi, South India (Tamilnadu, Karnataka, Kerala), Rajasthan, Gujarat, Hyderabad, Kashmiri

Suggested Menus:

# MAHARASTRIAN

## MENU 01

Masala Bhat, Kolhapuri Mutton, Batata Bhajee, Masala Poori, Koshimbir, Coconut Poli.

### MENU02

Moong Dal Khichdee, Patrani Macchi, Tomato Saar, Tilgul Chapatti, Amti, Basundi.

# AWADHI

# MENU 01

YakhniPulao, Mughlai Paratha, Gosht Do Piaza, Badin Jaan, Kulfi withFalooda.

### MENU02

Galouti Kebab, bakarkhani, Gosht Korma, PaneerPasanda, Muzzafar.

# BENGALI

### MENU 01

Ghee Bhat, Macher Jhol, Aloo Posto, MistiDoi.

#### MENU 02

Doi Mach, Tikoni Pratha, Baigun Bhaja, Payesh.

## MENU03

Mach Bhape, Luchi, Sukto, Kala Jamun.

#### MENU04

PrawanPulao, Mutton Vidalloo, Beans Foogath, Dodol.

## GOAN

#### MENU 01

Arroz, Galina Xacutti, Toor Dal Sorak, Alle Belle.

#### MENU02

Coconut Pulao, Fish Caldeen, Cabbage Foogath, Bibinca.

#### PUNJABI

#### MENU 01

Rada Meat, MatarPulao, Kadhi, Punjabi Gobhi, Kheer.

## MENU02

AmritsariMacchi, Rajmah Masala, PindiChana, Bhaturas, Row DiKheer.

#### MENU03

Sarson Da Saag, Makki Di Roti, PeshawariChole, MotiaPulao, Sooji DaHalwa.

## MENU04

Tandoori Roti, Tandoori Murg, Dal Makhani, Pudinia Chutny, Baingan Bhartha, Savian.

## SOUTH INDIAN

#### MENU 01

Meen Poriyal, Curd Rice, Thoran, Rasam, PalPayasam.

## MENU02

Lime Rice, Meen Moilee, Olan, Malabari Pratha, Parappu Payasam.

#### MENU 03

Tamarind Rice, KoriGashi, Kalan, Sambhar, Savian Payasam.

## MENU04

Coconut Rice, Chicken Chettinad, Avial, Huli, Mysore Pak.

## RAJASTHANI

#### MENU 01

GatteKa Pulao, Lal Maas, MakkiKa Soweta, Chutny (Garlic), Dal Halwa.

#### MENU02

Dal BattiChurma, Besan KeGatte, Ratalu Ki Subzi, Safed Mass.

#### GUJRATI

#### MENU 01

Sarki, Brown Rice, Salli Murg, Gujrati Dal, MethiThepla, Shrikhand.

#### MENU02

GujratiKhichadi, Oondhiyu, Batata Nu Tomato, Osaman, JeeraPoori, Mohanthal.

### HYDERABADI

#### MENU 01

Sofyani Biryani, MethiMurg, Tomato Kut, Hare PiazkaRaita, Double KaMeetha.

#### MENU02

Kachi Biryani, Dalcha, MirchiKaSalan, Mix Veg. Raita, KhumaniKaMeetha.

## KASHMIRI

Two menus may be formed out of the Dishes given as under:

Rice and Bread Preparations: Mutaegen, Pulao (Kashmiri), Plain Rice, Girdeh, Lawas

Meat Preparations: Gushtaba ,Rista ,Marchevangan korma, MacchKofta, YakheanKaliya,

TabakMaaz, Rogon Josh

Vegetables and Potato: Ruwanganchaman, Choekwangan, ChamanQaliyanAllehYakhean, Dum

# AlooKashmiri ,NaderPalak, RazmaGogji

Sweet Dishes: KongehPhirin (Soojiphirni with Saffron), Aae'tphirin (Wheat Flour Phirni), Halwa

Chutneys: Mujehcheten, GandaCheten, Dueencheten, Alehcheten (pumpkin chutney)

Note: In addition to above each institute to formulate 08 (eight) set of regional menus including snacks, sweets etc.

# BHMC-308: FOOD & BEVERAGE OPERATIONS LAB (PRACTICAL)

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

01	Dispense Bar - Organizing Mise-en-place
	Task-01Wine service equipment
	Task-02 Beer service equipment
	Task-03 Cocktail bar equipment
	Task-04   Liqueur / Wine Trolley
	Task-05 Bar stock - alcoholic & non-alcoholic beverages Task-06 Bar
	accompaniments &garnishes
	Task-07 Bar accessories & disposables
02	Service of Wines
	Task-01 Service of Red Wine
	Task-02 Service of White/Rose Wine
	Task-03 Service of Sparkling Wines
	Task-04 Service of Fortified Wines
	Task-05 Service of Aromatized Wines
	Task-06 Service of Cider, Perry & Sake
03	Service of Aperitifs
	Task-01 Service of Bitters
	Task-02 Service of Vermouths
04	Service of Beer
	Task-01 Service of Bottled & canned Beers
	Task-02 Service of Draught Beers
05	Service of Spirits
	Task-01 Service styles - neat/on-the-rocks/with appropriate mixers

	Task-02 Service of Whisky
	Task-03 Service of Vodka
	Task- 04Service of Rum
	Task- 05 Service of Gin
	Task-06 Service of Brandy
	Task- 07 Service of Tequila
06	Service of Liqueurs
	Task-01 Service styles - neat/on-the-rocks/with cream/en frappe
	Task-02 Service from the Bar
	Task-03 Service from Liqueur Trolley
07	Wine & Drinks List
	Task-01 Wine Bar
	Task-02 Beer Bar
	Task-03 Cocktail Bar
08	Matching Wines with Food
	Task-01 Menu Planning with accompanying Wines
	<ul> <li>Continental Cuisine</li> </ul>
	Indian Regional Cuisine
	Task-02 Table laying & Service of menu with accompanying Wines
	□ Continental Cuisine
	Indian Regional Cuisine

# BHMC-309: ACCOMMODATION OPERATIONS LAB – (PRACTICAL)

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

S.No.	Торіс
01	Layout of Linen and Uniform Room/Laundry
02	Laundry Machinery and Equipment
03	Stain Removal
04	Flower Arrangement
05	Selection and Designing of Uniforms
06	Public Area Cleaning

## SEMESTER -IV

## **BHMC-401: FOOD PRODUCTION OPERATIONS-I**

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This paper will give the students the technical skills of cold kitchen of a hotel. The students will learn about Larder, Charcuterie and various kinds of cold meats that are used in food production.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No.	of
		hours	
Ι	Larder- Layout & Equipment: Introduction of Larder Work, Definition,	8	
	Equipment found in the larder, Layout of a typical larder with equipment and		
	various sections.		
	Terms &Larder Control: Common terms used in the Larder and Larder control,		
	Essentials of Larder Control, Importance of Larder Control, Devising Larder		
	Control Systems, Leasing with other Departments, Yield Testing,		
	Duties and Responsibilities of The Larder Chef: Functions of the Larder,		
	Hierarchy of Larder Staff, Sections of the Larder, Duties & Responsibilities of a		
	larder Chef.		
II	Charcuterie: Introduction to charcuterie, SAUSAGES: Types & Varieties,	12	
	CASINGS: Types & Varieties, FILLINGS: Types & Varieties, Additives &		
	Preservatives FORCEMEATS: Types of forcemeats, Preparation of forcemeats,		
	Uses of forcemeats, BRINES, CURES & MARINADES: Types of Brines,		

	Preparation of Brines, Methods of Curing, Types of Marinades, Uses of Marinades					
	,Difference between Brines, Cures & Marinades, HAM, BACON &GAMMON:					
	Cuts of Ham, Bacon &Gammon, Differences between Ham, Bacon &Gammon					
	Processing of Ham & Bacon, Green Bacon, Uses of different cuts, GALANTINES:					
	Making of galantines, Types of Galantine Ballotines, PATES: Types of Pate, Pate					
	de foiegras, Making of Pate, Commercial pate and Pate Maison Truffle -sources,					
	Cultivation and uses and Types of truffle					
III	Mouse & Mousseline: Types of mousse, Preparation of mousse, Preparation of	9				
	mousseline, Difference between mousse and mousseline.					
	Chaud Froid: Meaning of Chaud froid, Making of chaudfrod & Pecautions,					
	Types of chaudfroid, Uses of chaudfroid.					
	Aspic & Gelee: Definition of Aspic and Gelee, Difference between the two,					
	Making of Aspic and Gelee Uses of Aspic and Gelee.					
	Quenelles, Parfaits, Roulades: Preparation of Quenelles, Parfaits and Roulades					
	Non Edible Displays: Ice carvings, Tallow sculpture, Fruit & vegetable Displays,					
	Salt dough, Pastillage, Jelly Logo, Thermocol work					
IV	Appetizers & Garnishes- Classification of Appetizers, Examples of Appetizers,	8				
	Historic importance of culinary Garnishes, Explanation of different Garnishes.					
	Sandwiches- Parts of Sandwiches, Types of Bread, Types of filling:					
	Classification, Spreads and Garnishes, Types of Sandwiches, Making of					
	Sandwiches, Storing of Sandwiches.					
L						

- The Professional Chef (4th Edition) By Le RolA. Polsom
- The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley & SonsINC
- Theory of Catering By Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers
- Accompaniments & Garnishes from waiter, Communicate: Fuller J. Barrie & Jenkins
- Bakery & Confectionery By S. C Dubey, Publisher: Socity of IndianBakers
- Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: Orient Longman
- Practical Cookery By Kinton & Cessarani

#### BHMC-402: FOOD & BEVERAGE SERVICE OPERATIONS-I

ĺ	Teach	ing Sch	eme	Credits	Marks			Duration o
	L	Т	Р	С	Sessional	End Semester Exam	Total	End Semeste Examination
	2	-	-	2	40	60	100	3 hrs

#### **TEACHING AND EXAMINATION SCHEME:**

Course: Course Objectives: The course aims to inculcate knowledge of food service principles, functions, and procedures among students. The students will learn the importance, planning and execution of Food and beverage outlets

Evaluation: The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of hours					
Ι	Function Catering: - Banquets: History, Types, Organisation of Banquet	8					
	department, Duties &responsibilities, Sales, Booking procedure, Banquet menus.						
	Banquet Protocol: Space Area requirement, Table plans/arrangement, Misc-en-						
	place, Service, Toast & Toast procedures.						
	Informal Banquet: Réception, Cocktail parties, Convention, Seminar, Exhibition,						
	Fashion shows, Trade Fair, Wedding, Outdoor catering						
II	Function Catering:- Buffets: Introduction, Factors to plan buffets, Area	12					
	requirement, Planning and organization, Sequence of food, Menu planning, Types						
	of Buffet, Display, Sit down, Fork, Finger, Cold Buffet, Breakfast Buffets,						
	Equipment, Supplies, Check list						
III	Cocktails & Mixed Drinks: Definition and History, Classification, Parts, Methods	9					
	of mixing, measures, pourers and pouring, Garnishes, Bar equipments, Cocktail						
	glasses, Syrups and other non-alcoholic ingredients, Juices, Liqueurs in cocktails,						
	service of cocktails.						

### **COURSE CONTENTS:**

of

Semester

	<b>Preparation and Service of Innovative Cocktails:</b> Infused drinks, Sour drinks, trendy drinks, long drinks, short drinks, cream drinks, wine based drinks, Hot drinks, Mocktails.	
IV	Preparation And Service Of Classic Cocktails: Martini - Dry &Sweet, Manhattan - Dry &Sweet, Mai Tai, LIIT, Mojito, Cosmopolitan, Caipirinha, Bellini, Mint Julep, Side Car, Tom Collins Gin FIZZ, Flips, Noggs, Champagne Cocktail, Between the Sheets, Daiquiri, Bloody Mary, Screw Driver, TequillaSunrise, Gin- Sling, Planters Punch, Singapore Sling, Pinacolada, Rusty Nail, Black Russian, Margarita, Gimlet - Dry &Sweet, Cuba Libre, WhiskySour, Blue Lagoon, Harvey Wall Banger, Bombay Cocktail	8

- Food & Beverage Service Dennis R.Lillicrap. & John .A. Cousins. Publisher: ELBS
- Food & Beverage Service Training Manual Sudhir Andrews, Tata McGraw Hill. Food & Beverage Service Lillicrap& Cousins, ELBS
- Modern Restaurant Service John Fuller, Hutchinson
- Professional Food & Beverage Service Management -BrianVarghese
- The Waiter Handbook By Grahm Brown, Publisher: GlobalBooks

#### **BHMC-403: FRONT OFFICE MANAGEMENT-I**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of hours		
I	<b>Planning &amp; Evaluating Front Office Operations:</b> Setting Room Rates, (Details/Calculations thereof), Hubbart Formula, market condition approach & Thumb Rule, Types of discounted rates - corporate, rack etc. Forecasting techniques, Forecasting Room availability, Useful forecasting data (% of walking,% of overstaying,% of under stay, )	8		
II	Forecast formula, Types of forecast, Sample forecast forms, Factors for evaluating front office operations	12		
III	Budgeting: Types of budget & budget cycle, Making front office budget, Factors affecting budget planning, Capital & operations budget for front office, Refining budgets, budgetary control, Forecasting room revenue, Advantages & Disadvantages of budgeting			
IV	Property Management System: Fidelio / IDS / Shawman, Amadeus	8		

- Front Office training manual- SudhirAndrews
- Front office operations and management Jatashankar R.Tewari
- Front Office Operations Colin Dix, ChrisBaird
- Professional Hotel Front Office Management AnutoshBhakta
- Hotel Front Office Management James. A.Bardi
- Front Office Operations and Management Ahmed Ismail (ThompsonDelmar)
- Front Office Operation Management S. K.Bhatnagar
- Managing Front Office Operations MichealKasavana andbrooks
- Principles of Front Office Operations Sue Baker & JermyHuyton

#### **BHMC-404: ACCOMMODATION MANAGEMENT-I**

Teach	ing Sch	eme	Credits	Marks	Marks		
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **TEACHING AND EXAMINATION SCHEME:**

**Course Objectives:** The course familiarizes students with the organization of housekeeping, its systems and functions. A blend of theory and practical will be used to develop sensitivity and high work ethics towards guest care and cleanliness.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of hours			
Ι	Safety and Security:- Work environment Safety and job safety analysis, Potential	8			
	Hazards in Housekeeping, Safety awareness and accident prevention, slips and				
	falls, Crime prevention and dealing with emergency situation, Thefts, First Aid,				
II	Interior Decoration: Elements of design, Color and its role in décor, Types of	12			
	color schemes, Windows and window treatment, Floor finishes, Carpets,				
	Furniture and fittings, Accessories				
	Electricity and Lighting: Fundamentals of electricity, Lighting and lighting				
	fixtures, Types of lighting, Different lighting devices, Incandescent lamps,				
	Fluorescent lamps and other gas discharged lamps, Illumination and units of				
	illumination, External lighting, Safety in handling electrical equipment.				
III	Layout Of Guest Rooms: Sizes of rooms, Sizes of furniture, Furniture	9			
	arrangement, Principles of design, Refurbishing and redecoration				
IV	New Property Countdown	8			

- Hotel Hostel and Hospital Housekeeping –by Joan C Branson & Margaret Lennox, ELBS with Hodder&StoughtenLtd.
- Hotel House Keeping A Training Manual by Sudhir Andrews, Tata McGraw Hill publishing company limited NewDelhi.
- Hotel Housekeeping Operations & Management by Raghubalan, Oxford UniversityPress.
- Management of Hotel & Motel Security (Occupational Safety and Health) by H. Burstein, CRC Punlisher.
- ProfessionalManagementofHousekeepingOperations(IIEdn.)byRobertJ.Martin&Thomas J.A. Jones, Wiley Publications
- The Professional Housekeeper by Tucker Schneider, WileyPublications
- Professional management of Housekeeping by ManojMadhukar, RajatPublications

#### **BHMC-405: FOOD & BEVERAGE MANAGEMENT**

Teach	ing Sch	eme	Credits	Marks	Marks		
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

#### **TEACHING AND EXAMINATION SCHEME:**

**Course Objectives:** The course helps the students to understand the cost dynamics and various measures and cost management which can be implemented to cut down on the cost of an institution.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. of hours
Ι	F & B Management In Food And Beverage Operations: Introduction	8
	,Objectives of F&B Management, constraints of F&B Management ,Basic	
	policies - Financial, Marketing and Catering (Fast food and Popular catering,	
	Industrial catering, School catering and Hospital catering)Organizing and	
	Staffing ,Control and performance measurements, Approaches to quality	
	management, Managing Quality	
II	Cost Dynamics: Elements of cost, Classification of cost. SALES	12
	Concepts: Various sales concept, Uses of sales concept	
	Inventory Control: Importance, Objectives, Methods, Levels and technique,	
	Perpetual inventory, Monthly inventory, Pricing of commodities, Comparison of	
	physical and perpetual inventory	
III	Beverage Control: Purchasing, Receiving, Storing, Issuing, Production Control,	9
	Standard Recipe, Standard Portion Size, Bar Frauds, Books maintained,	
	Beverage Control. SALES CONTROL: Procedure of Cash Control, Machine	
	System, Electronic Cash Register, National Cash Register, Preset Machines,	

	Point of Sale, Reports, Thefts, Cash Handling, BUDGETARY CONTROL: Define Budget, Define Budgetary Control, Objectives, Frame Work, Key Factors, Types of Budget, Budgetary Control	
IV	Variance Analysis: Standard cost, Standard costing, Cost variances, Material	8
	variances, Labor variances, Overhead variance, Fixed overhead variance, Sales	
	variance, Profit variance.	
	Breakeven Analysis: Breakeven chart, P V Ratio, Contribution, Marginal cost,	
	graphs.	
	Menu Merchandising: Menu control, Menu structure, Planning and pricing of	
	menus, Types of menus, Menu as marketing tool, Layout, Constraints of menu	
	planning. Management Information System: Reports, Statistical revenue report,	
	cumulative and non-cumulative	

- Text Book of Food and Beverage Management, by Sudhir Andrews, Tata McGraw Hill Education Private Limited New Delhi
- Food and Beverage Comprehensive Cost Control System Management, by Kamal Manaktola and Alok Prasad, Kanishka Publishers and Distributors New Delhi.
- Food and Beverage Management Cost Control, by Jagmohan Singh Negi, Kanishka Publishers and Distributor New Delhi.

## **BHMC-406: HOTEL ENGINEERING**

## **TEACHING AND EXAMINATION SCHEME:**

1	Teac	eaching Scheme Credits Marks			Duration of End			
	L	Т	Р	С	Sessional	End Semester Exam	Total	Semester Examination
	2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims at familiarizing the students with various equipments, their maintenance and other concepts of engineering with focus on 5 star hotels.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. hours	of
Ι	Maintenance: Preventive and breakdown maintenance, comparisons, Roll &	8	
	Importance of maintenance department in the hotel industry with emphasis on its		
	relation with other departments of the hotel. Organization chart of maintenance		
	department, duties and Responsibilities of maintenance department Fuels used in		
	catering industry: Types of fuel used in catering industry; calorific value;		
	comparative study of different fuels, Calculation of amount of fuel required and		
	cost		
II	Electricity: Fundamentals of electricity, insulators, conductors, current, potential	9	
	difference resistance, power, energy concepts; definitions, their units and		
	relationships, AC and DC; single phase and three phase and its importance on		
	equipment specifications, Electric circuits, open circuits and close circuits,		
	symbols of circuit elements, series and parallel connections, short circuit, fuses;		
	MCB, earthling, reason for placing switches on live wire side, Electric wires and		
	types of wiring, Calculation of electric energy consumption of equipment, safety		
	precaution to be observed while using electric appliances. Types of lighting,		
	different lighting devices, incandescent lamps, fluorescent lamps, other gas		
	discharged lamps, illumination, and units of illumination. External lighting.		
	Safety in handling electrical equipment.		

	Water Systems: Water distribution system in a hotel, Cold water systems in	
	India, Hardness of water, water softening, base exchange method	
	(Demonstration),Cold water cistern swimming pools, Hot water supply system in	
	hotels, Flushing system, water taps, traps and closets.	
III	Refrigeration & Air-Conditioning: Basic principles, latent heat, boiling point	9
	and its dependence on pressure, vapour compressor system of refrigeration and	
	refrigerants, Vapour absorption system, care and maintenance of refrigerators,	
	defrosting, types of refrigerant units, their care and maintenance.	
	(Demonstration), Conditions for comfort, relative humidity, humidification, de-	
	humidifying, due point control, unit of air conditioning, Window type air	
	conditioner, central air conditioning, preventive maintenance, Vertical	
	transportation, elevators, escalators. Fire prevention and fire fighting system:	
	Classes of fire, methods of extinguishing fires (Demonstration), Fire	
	extinguishes, portable and stationery, Fire detectors and alarm, Course	
	Curriculum: BHMCT/B.Sc. (HMCT) University Department of Hotel	
	Management and Tourism, H. P Technical University, Hamirpur Automatic fire	
	detectors cum extinguishing devices, Structural protection, Legal requirements	
	Waste disposal and pollution control: Solid and liquid waste, sullage and sewage,	
	disposal of solid waste, Sewage treatment, Pollution related to hotel industry,	
	Water pollution, sewage pollution, Air pollution, noise pollution, thermal	
	pollution, Legal Requirements	
	Safety: Accident prevention, Slips and falls, Other safety topics Security	
IV	Equipment Replacement Policy: Circumstances under which equipment are	8
	replaced. Replacement policy of items which gradually deteriorates Replacement	
	when the average annual cost is minimum, Replacement when the present cost is	
	minimum, Economic replacement cycle for suddenly failing equipment Audio	
	visual equipments: Various audio visual equipment used in hotel, Care and	
	cleaning of overhead projector, slide projector, LCD and power point	
	presentation units, Maintenance of computers:, Care and cleaning of PC, CPU,	
	Modem, UPS, Printer, Laptops, Sensors - Various sensors used in different	
	locations of a hotel - type, uses and cost effectiveness Contract maintenance:	
	Necessity of contract maintenance, advantages and disadvantages of contract	
	maintenance, Essential requirements of a contract, types of contract, their	
	comparative advantages and disadvantages. Procedure for inviting and	
	processing tenders, negotiating and finalizing	

• Text book of Hotel Maintenance, by N.C. Goyal& K.C. Arora, Standard Publishers

#### **BHMC-407: TOURISM CONCEPTS**

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	Teaching Scheme Credits Marks			Duration of			
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This course shall introduce learner to the growth of tourism industry and its development. The course also highlights the role of tourism for economic progress and its significance in global economy; Course discusses the global nature of tourism, tourism product and emerging trends in tourism industry. It also gives appreciation to tourism from future perspective.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. hours	of		
Ι	Historical development of global tourism, Advances in transportation, Concept of Tourism: Definition and meaning of tourist, traveller, visitor, excursionist& transit visitor, International tourist & Domestic Tourist, Typologies of Tourists.				
П	Concept of demand & supply in tourism, factors affecting demand and supply in tourism. Tourism product, Features of tourism product, Types of tourism product (TOPs, ROPs, BTEs), Difference of tourism product from other consumer products. Factors inhibiting growth of tourism.	8			
III	Status of Tourism: United Nations World Tourism Organisations (UNWTO) – Tourism highlights of recent years, Latest Tourism Statistics of India, Future tourism scenario (Global and Indian).	8			
IV	<ul> <li>World Tourism Day: Background Concept, Themes, and Celebrations.</li> <li>Emerging tourism trends – Eco tourism, Green tourism, Alternate tourism,</li> <li>Heritage tourism, Sustainable tourism, Cultural tourism, Volunteer tourism.</li> </ul>	8			

- Bhatia, A.K. International Tourism: Fundamental and practice, Delhi: Sterling.
- Hudman, E.L. and D.E. Hawkins, *Tourism in Contemporary Society: an introductory text*, New Jersey: Prentice Hall.
- Kamra, K.K. and M. Chand, Basics of tourism: Theory operation and practice, Delhi: Kanishka.
- Lundberg, D.E., *The Tourist Business*. New York: Van Nostrand.
- Reinhold Mill, R.C. and A.M. Morrison, *The Tourism System*, New Jersey: Prentice Hall
- McIntosh, Robert, W Goeldner, R Charles, *Tourism: Principles, Practices and Philosophies*. John Wiley and Sons Inc. New York1990
- Seth P.N., Successful Tourism Management, Sterling Publisher: NewDelhi

#### **BHMC-408: MANAGEMENT PRACTICES AND ORGANISATIONAL BEHAVIOUR**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			<b>Duration</b> of	
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination	
2	-	-	2	40	60	100	3 hrs	

**Course Objectives:** This course explores the group as well as individual behavior in a corporate setting and focuses on the development of knowledge and skills that all managers and leaders need

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. hours	of		
Ι	Management: Nature, purpose and scope of management, Skills and roles of a				
	Manager, Functions, Development of Management Theories ( Classical, Neo-				
	Classical and Modern);				
	Planning: Types of plans, Levels of planning, planning process, Management by				
	objectives, Strategic Management, premising and forecasting; Decision-Making				
	process, barriers, styles of decision making;				
	Organizing: Organizational design and structure, Coordination, centralization				
	and de-centralization, Delegation, Authority & power - concept & distinction,				
	Line and staff organizations.;				
	<b>Controlling:</b> Concept, planning-control relationship, process of control, Types				
	of Control, Control Techniques, Staffing: Human Resource Management and				
	Selection.				
II	Foundations of Organisational Behaviour: The nature and determinants of	8			
	organisational behaviour, need for knowledge of OB, contributing disciplines to the second state of the				

	the field, OB Model. Individual differences, Learning, Values, attitudes,	
	Personality (MBTI, Big Five Model), Emotions, Affective events theory,	
	Emotional Intelligence, Perception, Attribution theory;	
	Work Motivation: Early Theories (Mc. Gregory"s Theory X & Y, Abraham	
	Maslow"s Need Hierarchy Theory Herzberg"s Two Factor Theory) &	
	Contemporary Theories (Mc. Clelland"s 3 Needs Theory , Alderfer"s ERG	
	Theory , Adam"s Equity Theory &Vroom"s Expectancy Theory, Goal Setting	
	Theory), Application of Motivation Theories & workers participation	
	management.	
III	Group Behaviour: Types of Groups, Stages of Group Development, Group	7
	Decision Making, Understanding	
	Teamwork: Types of Teams, Creating Effective teams,	
	Leadership: Basic Approaches (Trait Theories, Behavioural Theories &	
	Contingency Theories) & Contemporary Issues in Leadership.	
IV	Organisation culture and Organisational Change: Effects of culture, changing	7
	Organisational culture forces of change, Resistance to change, the change	
	process;	
	Conflict: levels of conflict, resolving conflicts; power and politics: sources of	
	power, use of power	

- Janet D'Angelo, Spa Business Strategies: A Plan for Success, Delmar Cengage Learning
- Elizabeth M., Ph.D. Johnson SPA: A Comprehensive Introduction, Amer Hotel & Motel Assn
- <u>Mary S. Wisnom Spa Management: An Introduction, Prentice Hall</u>

#### **BHMC-409: SPA MANAGEMENT**

Teaching Scheme			Credits	Marks	Duration of		
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
3	-	-	3	40	60	100	3 hrs

### **TEACHING AND EXAMINATION SCHEME:**

**Course Objectives:** This course familiarizes a student in understanding the core concepts that need to be kept in mind while opening a hotel.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No.	of				
Ι	History and Introduction to Spa: European, Asian and local spa types and						
	their brief history						
	Types Of Spa: Club spa, Cruise ship spa, Day spa, Destination spa, Medical						
	spa, Mineral spring's spa, Resort/hotel spa						
	Spa as a Career: Basic Requirements, Remuneration/Earning, Drive &						
	Motivation, Commitment, Spa Career Options, Typical Career Path, How to						
	Start Your Own Spa Business, Job Opportunities – India and abroad						
	Role of a Spa Manager: Effective financial management, Understanding spa						
	concepts and its operations, Effective planning - short term as well as long term,						
	Leadership & management, Human resources Planning, Financial planning and						
	management, Therapy designing, Menu designing, Live spa training, Spa						
	recruitment, Spa company development, Operations Spa and Hospitality						
II	Spa Product Knowledge: Herbs, Essential Oils, Aromatic Oils, Preservatives,						
	Active Ingredients, Carrier Oils & Base Creams, PreBlended Oils, PreBlen						
	Creams, Soaps, Shampoos, Lotions, Licensing (DrugControl), Product Testing,						

	Efficacy, Shelf Life, Storage, Contamination, Allergies, Product Handling, Dispensing, Self-Protection	
III	<ul> <li>International Therapies &amp; Ayurveda: Swedish massage, Deep tissue Massage,</li> <li>Reflexology, Thai massage, Aroma massage, Hot stone therapy</li> <li>BASICS OF AYURVEDA: Abhyanga – traditional Kerala Ayurveda massage,</li> <li>Sirodhara, Njavarakizhi, Elakizhi (Pathrapotala Sweda)</li> </ul>	8
IV	<b>Spa Marketing:</b> Developing a Marketing plan, Essentials of selling to women, men and teens, Generating Good Publicity, Building and Maintaining contacts, Using Technology in business" aid, Building and Managing a Result Oriented Team, Effective financial management, Corporate tie ups	7

- Janet D'Angelo, Spa Business Strategies: A Plan for Success, Delmar Cengage Learning
- <u>Elizabeth M., Ph.D. Johnson SPA: A Comprehensive Introduction, Amer Hotel & Motel Assn</u>
- <u>Mary S. Wisnom Spa Management: An Introduction, Prentice Hall</u>

#### **BHMC-410: RESORT MANAGEMENT**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of	
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination	
3	-	-	3	40	60	100	3 hrs	

**Course Objectives:** This course provides an overview of resort management and operations. The scope of these industries will be discussed along with the principles of successful marketing, management, and development of a resort

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents	No. hours	of		
Ι	Introduction: The History and Characteristics of Resorts; The Resort Concept;	110u1 s			
	The Development of Gaming; Resorts in the 21 <sup>st</sup> Century – a comparison				
	Resort Planning and Development: Investment Consideration, The Role of				
	Planning and Management, Planning, Facilities, Grounds Maintenance, Planning				
	and the Leisure concept, Food and Beverage planning				
II	Resort Planning and Development: Investment Consideration, The Role of	8			
	Planning and Management, Planning, Facilities, Grounds Maintenance, Planning				
	and the Leisure concept, Food and Beverage planning				
	Managing the Resort: Personnel organization and Human Relations, Wage and				
	Salary Administration, Employee Productivity, Labor force (hiring, retention,				
	turnover), Policy in Gaming, Resort Operation, and Human Relations, Future				
	Trends in Resort Development, Management, and Planning				
III	Customer Service: Guest Relations, Guest Activities and Services,	8			
	Housekeeping, The Reservations Department, The Host Concept				
	Security and Safety: Rules and protection in Casino management planning,				

	Guest Safety, Surveillance, Human Resource Training, Interpreting the behavior of gamblers, Social aspects of Casino development (neighborhood crime, organized corruption, political corruption)	
IV	Recreational Activities: Golf, Tennis, Snow sports, Water sports, Spa and	7
	Health Club ,Facilities, Recreational Infrastructure and Nature, Theme Resorts	
	The Economic, Environmental, and Social Impact of Resort Development	
	and Gaming: Planning for community cohesiveness; Historical challenges and	
	problems of resort development, Determining the Economic Impact of the Resort	
	and Gaming Industry, Social and Cultural Aspects of Gaming	

- Hasimoto, K., Kline, S., and G. Fenich. 1998. Casino Management: Past, Present, and Future. (2<sup>nd</sup> Edition). Dubuque: Kendall &Hunt.
- Mill, R.C. 2001. Resorts: Management and Operation. New York: Wiley &Sons.

### BHMC-411: FOOD PRODUCTION OPERATIONS LAB-I

## TEACHING AND EXAMINATION SCHEME:

Teacl	ning Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 20 percent of the total credit and rest through semester end examination of 4 hours duration

Instructions for Paper Setting: This Paper Consist Of Two Sections Part A And Part B

Part A Will be: PRACTICAL"S OF FOOD PRODUCTION OF 20 MARKS

Part B Will be: BAKERY & PATISSERIE Of 10 MARKS

Part A : Practical's of Food Production of 20 Marks

MENU 01 Consommé Carmen, Poulet Sauté Chasseur, Pommes Loretta, Haricots Verts

MENU 02 Bisque D"écrevisse, Escalope De Veauviennoise, Pommes atailles, Epinards au Gratin

**MENU 03** Crème Du Barry, Darne De Saumon Grille, Sauce paloise, Pommes Fondant, PetitsPois A La Flamande

MENU 04 VelouteDame Blanche, Cote De PorcCharcuterie, Pommes De Terre A La Crème, CarottesGlace Au Gingembre

MENU 05 Cabbage Chowder, Poulet A La Rex, Pommes Marguises, Ratatouille

MENU 06 Barquettes Assortis, Stroganoff De Boeuf, Pommes Persilles, Riz Pilaf

MENU 07 Duchesse Nantua, Poulet Maryland, Croquette potatoes, Banana fritters, Corn gallets

MENU 08 Kromeskies, Filet De Sols Walweska, Pommes Lyonnaise, FunghiMarirati

**MENU 09** Vol-Au-Vent De Volaille Et Jambon ,Poulet a la kiev, Creamy Mashed Potatoes, Butter tossed green peas

MENU 10 Quiche Lorraine, Roast Lamb, Mint sauce, Pommes Parisienne

Plus 5 Buffets Cold Buffet, Hot Continental, Hot Indian, Buffet Desserts, Bread Displays

Demonstration of: Charcuterie Galantines, Pate, Terrines, Mousselines

## Part B: Bakery & Patisserie of 10 Marks

S.No	Торіс
1.	Brioche Baba au Rhum
2.	Soft Rolls, Chocolate Parfait
3.	French Bread, Tarte Tartin
4.	Garlic Rolls,Crêpe Suzette
5.	Harlequin Bread, Chocolate Cream Puffs
6.	Foccacia, Crème Brûlée
7.	Vienna Roll, Mousse Au Chocolat
8.	Bread Sticks, Souffle Milanaise
9.	Brown Bread, Pâte Des Pommes
10.	Clover Leaf Rolls, Savarin des fruits
11.	Whole Wheat Bread, Charlotte Royal
12.	Herb & Potato Loaf, Doughnuts
13.	Milk Bread, Gateaux des Peache
14.	Ciabatta, Chocolate Brownie
15.	Buffet desserts, Modern Plating Styles

## BHMC-412: FOOD & BEVERAGE SERVICE- OPERATIONS LAB- I

## TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

S. No.	Торіс
01	BAR OPERATIONS
	PREPARATION AND SERVICE OF INNOVATIVE COCKTAILS: Infused drinks, Sour
	drinks, trendy drinks, long drinks, short drinks, cream drinks, wine based drinks, Hot drinks,
	Mocktails.
02	FUNCTION CATERING - BANQUETS
	Planning & organizing Formal & Informal Banquets
	Planning & organizing Outdoor caterings
03	FUNCTION CATERING - BUFFETS
	Planning & organizing various types of Buffet
04	BAR OPERATIONS
	• Designing & Setting the bar
	• Bar mise-en-place
	Preparation & Service of Classic Cocktail & Mixed Drinks

## BHMC-413: FRONT OFFICE MANAGEMENT LAB-I

# TEACHING AND EXAMINATION SCHEME:

Teaching Scheme		Credits	Marks			Duration of	
L	Т	Р	С	Sessional	End Semester	Total	End Semester
					Exam		Examination
-	-	2	1	20	30	50	3 hrs

S. No.	Торіс
1	HMS Training - Hot Function keys
2	How to put message
3	How to put a locator
4	How to check in a first time guest
5	How to check in an existing reservation
6	How to check in a day use
7	How to issue a new key
8	How to verify key
9	How to cancel a key
10	How to issue a duplicate key
11	How to extend a key
12	How to print and prepare registration cards for arrivals
13	How to programme keys continuously
14	How to programme one key for two rooms
15	How to re-programme a key
16	How to make a reservation
17	How to create and update guest profiles

19How to print guest folio20How to make sharer reservation21How to feed remarks in guest history22How to add a sharer23How to make add on reservation24How to amend a reservation25How to cancel a reservation26How to make group reservation27How to make group reservation28How to log on cashier code29How to close a bank at the end of each shift30How to put a routing instruction31How to process charges32How to process a guest check out33How to process deposit for arriving guest36How to check room rate variance report37How to check room rate variance report38How to tally allowance for the day at night	18	How to update guest folio
21       How to feed remarks in guest history         22       How to add a sharer         23       How to make add on reservation         24       How to amend a reservation         25       How to cancel a reservation         26       How to make group reservation         27       How to make a room change on the system         28       How to log on cashier code         29       How to close a bank at the end of each shift         30       How to process charges         32       How to process a guest check out         33       How to check out a folio         34       How to process deposit for arriving guest         35       How to check room rate variance report         36       How to process part settlements	19	How to print guest folio
22       How to add a sharer         23       How to make add on reservation         24       How to amend a reservation         25       How to cancel a reservation         26       How to make group reservation         27       How to make a room change on the system         28       How to log on cashier code         29       How to close a bank at the end of each shift         30       How to process charges         32       How to process a guest check out         33       How to check out a folio         34       How to process deposit for arriving guest         35       How to process deposit for in house guest         36       How to check room rate variance report         37       How to process part settlements	20	How to make sharer reservation
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27How to make a room change on the system28How to log on cashier code29How to close a bank at the end of each shift30How to put a routing instruction31How to process charges32How to process a guest check out33How to check out a folio34How to process deposit for arriving guest35How to process deposit for in house guest36How to check room rate variance report37How to process part settlements	25	How to cancel a reservation
28How to log on cashier code29How to close a bank at the end of each shift30How to put a routing instruction31How to process charges32How to process a guest check out33How to check out a folio34How to process deposit for arriving guest35How to process deposit for in house guest36How to check room rate variance report37How to process part settlements	26	How to make group reservation
29How to close a bank at the end of each shift30How to put a routing instruction31How to process charges32How to process a guest check out33How to check out a folio34How to process deposit for arriving guest35How to process deposit for in house guest36How to check room rate variance report37How to process part settlements	27	How to make a room change on the system
30How to put a routing instruction31How to process charges32How to process a guest check out33How to check out a folio34How to process deposit for arriving guest35How to process deposit for in house guest36How to check room rate variance report37How to process part settlements	28	How to log on cashier code
31       How to process charges         32       How to process a guest check out         33       How to check out a folio         34       How to process deposit for arriving guest         35       How to process deposit for in house guest         36       How to check room rate variance report         37       How to process part settlements	29	How to close a bank at the end of each shift
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34       How to process deposit for arriving guest         35       How to process deposit for in house guest         36       How to check room rate variance report         37       How to process part settlements	32	How to process a guest check out
35       How to process deposit for in house guest         36       How to check room rate variance report         37       How to process part settlements	33	How to check out a folio
36     How to check room rate variance report       37     How to process part settlements	34	How to process deposit for arriving guest
37     How to process part settlements	35	How to process deposit for in house guest
	36	How to check room rate variance report
38   How to tally allowance for the day at night	37	How to process part settlements
	38	How to tally allowance for the day at night
39   How to tally paid outs for the day at night	39	How to tally paid outs for the day at night
40 How to tally forex for the day at night	40	How to tally forex for the day at night
41 How to pre-register a guest	41	How to pre-register a guest

42	How to handle extension of guest stay
43	Handle deposit and check ins with voucher
44	How to post payment
45	How to print checked out guest folio
46	Check out using foreign currency
47	Handle settlement of city ledger balance
48	Handle payment for room only to Travel Agents
49	Handle of banquet event deposits
50	How to prepare for sudden system shutdown
51	How to checkout standing batch totals
52	How to do a credit check report
53	How to process late charges on third party
54	How to process late charges to credit card
55	How to check out during system shut down
56	Handling part settlements for long staying guest
57	How to handle paymaster folios
58	How to handle bills on hold

## BHMC-414: ACCOMMODATION MANAGEMENT LAB -I

## TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

Topic
STANDARD OPERATING PROCEDURE     Skill Oriented Task (e.g. cleaning and polishing glass, brassetc)
Skin Onened Fusk (e.g. cleaning and ponsining glass, blassete)
FIRST AID
First Aid Kit
Dealing With Emergency Situation
Maintaining Records
SPECIAL DECORATION (THEME RELATED TO HOSPITALITY INDUSTRY)
• Indenting
• Costing
Planning With Time Split
• Executing
LAYOUT OF GUEST ROOM
• To The Scale
Earmark Pillars
• Specification Of Colors, Furniture, Fixture, Fitting, Soft Furnishing And
Accessories Etc Used

### SEMESTER -V

### **BHMC-501: FOOD PRODUCTION OPERATIONS-II**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This paper will give the basic knowledge about International cooking's and get well versed with terminology, use of ingredients, techniques of cooking of various countries. They will also learn Management aspects of Food Production.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	International Cuisine: Geographic location, Historical background Staple food with regional
	Influences, Specialities, Recipes, Equipment in relation to: Great Britain, France, Italy, Spain
	&Portugal, Scandinavia, Germany, Middle East, Oriental, Mexican, Arabic.
	Chinese: Introduction to Chinese foods, Historical background, Regional cooking styles,
	Methods of cooking, Equipment & utensils.
	French: Culinary French, Classical recipes (recettesclassique), Historical Background of
	Classical Garnishes, Offal's/Game, Larder terminology and vocabulary
II	Icings & Toppings: Varieties of icings, Using of Icings, Difference between icings & Toppings,
	Recipes,
	Frozen Desserts: Types and classification of Frozen desserts, Ice-creams - Definitions,
	Methods of preparation, Additives and preservatives used in Ice-cream manufacture.
	Meringues: Making of Meringues, Factors affecting the stability, Cooking Meringues, Types of
	Meringues, Uses of Meringues.
	Chocolate: History, Sources, Manufacture & Processing of Chocolate, Types of chocolate,
	Tempering of chocolate, Cocoa butter, white chocolate and its applications.

III	Production Management: Kitchen Organization, Allocation of Work - Job Description, Duty
	Rosters, Production Planning, Production Scheduling, Production Quality & Quantity Control,
	Forecasting & Budgeting, Yield Management.
	Product & Research Development: Testing new equipment, Developing new recipes, Food
	Trails, Organoleptic & Sensory Evaluation.
IV	Food Presentation Principles: Basic presentations, Modern perspectives, Use of technology,
	Use of contemporary plates, Role and use of garnish, Unconventional garnishes, Plate
	Presentation techniques.
1	

- The Professional Chef (4th Edition) By Le RolA.Polsom
- The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley & SonsINC
- Theory of Catering By Kinton&Cessarani
- Theory of Cookery By K Arora, Publisher: FrankBrothers
- Accompaniments & Garnishes from waiter; Communicate: Fuller J. Barrie & Jenkins
- Bakery & Confectionery By S. C Dubey, Publisher: Socity of IndianBakers
- Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: OrientLongman
- Practical Cookery By Kinton&Cessarani

#### BHMC-502: FOOD & BEVERAGE SERVICE OPERATIONS-II

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks		Duration of	
L	Τ	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course aims to inculcate knowledge of food Management, Bar Operations, functions, procedures among students.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Planning & Operating Various F&B Outlet: Physical layout of functional and ancillary areas,
	Objective of a good layout, Steps in planning, Factors to be considered while planning,
	Calculating space requirement, Various set ups for seating, Planning staff requirement, Menu
	planning, Constraints of menu planning, Selecting and planning of heavy duty and light
	equipment, Requirement of quantities of equipment required like crockery, Glassware,
	Cutlery-steelorsilveretc.Suppliers&manufacturers,Approximatecost,PlanningDécor,
	furnishing fixture etc.
II	Customer Relationship Management: Introduction, Importance of Customer Relation,
	Guest Satisfaction, Attitude of staff, Complaint handling, Suggestions by Guest, Pulling,
	Retaining and Pushing Factors.
III	Managing Food & Beverage Outlet: Supervisory skills, Developing efficiency, Standard
	Operating Procedure, Training and Development.
IV	Gueridon Service: History of gueridon, Definition, General consideration of operations,
	Advantages & Dis-advantages, Types of trolleys, Factor to create impulse, Buying - Trolley, open
	kitchen, Gueridon equipment, Gueridon ingredients, KITCHEN STEWARDING: Importance,
	Opportunities in kitchen stewarding Record maintaining, Machine used for cleaning and
	polishing, Inventory.

- Food & Beverage Service Dennis R.Lillicrap. & John .A. Cousins. Publisher: ELBS
- Food & Beverage Service Training Manual Sudhir Andrews, Tata McGraw Hill. Food & Beverage Service Lillicrap& Cousins, ELBS
- Modern Restaurant Service John Fuller, Hutchinson
- Professional Food & Beverage Service Management –Brian Varghese
- The Waiter Handbook By Grahm Brown, Publisher: Global Books & Subscription Services New Delhi
- Food and Beverage Service Vijay Dhawan

#### **BHM-503: FRONT OFFICE MANAGEMENT- II**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course is aimed at familiarizing the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Yield Management: Concept and importance, Applicability to rooms division, Capacity
	management, Discount allocation, Duration control, Measurement yield, Potential high and
	low demand tactics, Yield management software, Yield management team.
II	Timeshare & Vacation Ownership: Definition and types of timeshare options, Difficulties
	faced in marketing timeshare business Advantages & disadvantages of timeshare business.
III	Exchange companies -Resort Condominium International, Intervals International. How to
	improve the timeshare / referral/condominium concept in India- Government"s role/industry
	role
IV	French Conversation with guests, Providing information to guest about the hotel, city, sight
	seeing, car rentals, historical places, banks, airlines, travel agents, shopping centres and
	worship places etc. Departure (Cashier, Bills Section and Bell Desk)

#### **COURSE CONTENTS:**

- Front Office Training manual Sudhir Andrews. Publisher: Tata Mac Graw Hill
- Managing Front Office Operations Kasavana & Brooks Educational Institution AHMA

- Front Office operations and management Ahmed Ismail (Thomson Delmar).
- Managing Computers in Hospitality Industry Michael Kasavana & Cahell.
- Front Office Operations Colin Dix & Chris Baird.
- Front office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers
- Managing Front Office Operations By Kasavana & Brooks
- Principles of Hotel Front Office Operations, Sue Baker & Jermy Huyton, Continum
- Check in Check out- Jerome Vallen
- Hotel Front Office Management, 4th Edition by James Socrates Bardi; Wiley
- International

#### BHMC 504: ACCOMMODATION MANAGEMENT -II

### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks		Duration of	
L	Τ	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** The course is aimed at familiarizing the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Planning And Organising The House Keeping Department: Area inventory list, Frequency
	schedules, Performance and Productivity standards, Time and Motion study in House Keeping
	operations, Standard Operating manuals - Job procedures, Job allocation and work schedules,
	Calculating staff strengths & Planning duty rosters, team work and leadership in House
	Keeping
II	Budgeting: Inventory level for non recycled items, Budget and budgetary controls The budget
	process, Planning capital budget, Planning operation budget, Operating budget - controlling
	expenses - income statement, Purchasing systems - methods of buying, Stock records - issuing
	and control
III	Energy and Water Conservation In Housekeeping Operations, Housekeeping In
	Institutions & Facilities Other Than Hotels, First Aid
IV	Contract Services Types of contract services, Guidelines for hiring contract services
	Advantages & disadvantages of contract services

- Hotel Hostel and Hospital Housekeeping –by Joan C Branson & Margaret Lennox, ELBS with Hodder & Stoughten Ltd.
- Hotel House Keeping A Training Manual by Sudhir Andrews, Tata McGraw Hill publishing company limited NewDelhi.
- Hotel Housekeeping Operations & Management by Raghubalan, Oxford University Press.
- Management of Hotel & Motel Security (Occupational Safety and Health) by H. Burstein, CRC Punlisher.
- ProfessionalManagementofHousekeepingOperations(IIEdn.)byRobertJ.Martin&Thomas J.A. Jones, Wiley Publications
- The Professional Housekeeper by Tucker Schneider, Wiley Publications
- Professional management of Housekeeping by ManojMadhukar, Rajat Publications

## **BHMC-505: STRATEGIC MANAGEMENT**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This Course will help a student to understand about the importance of strategies in an organization.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be seven short answer questions covering whole syllabus of course. This part will be of 7 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Strategy: Definition, nature, scope, need, benefits and importance of strategy; and strategic
	management, Process of strategic management and levels at which strategy operates.
	Defining Strategic Intent: Vision, Mission, Goals and Objectives.
	Environmental Appraisal: Concept of environment, components of environment
	(Economic, legal, social, political and technological). Environmental scanning techniques-
	ETOP, QUEST, PEST and SWOT (TOWS)
II	Internal Appraisal: The internal environment, organisational capabilities, Methods and
	techniques used for organisational appraisal.
	Corporate Level Strategies: Stability, Expansion, Retrenchment and Combination
	strategies.
	Types of Strategies: Forward integration, Backward integration, Horizontal integration,
	Market penetration, Market development, Product development, Concentric diversification,
	Conglomerate diversification, Horizontal diversification, Joint Venture, Retrenchment,
	Liquidation
III	Strategic Analysis and Choice: Criteria for evaluating strategic alternatives. INPUT
	STAGE: Internal factor evaluation matrix, External factor evaluation matrix, Competitive
	profile matrix. MATCHING STAGE: Threats opportunities weaknesses strengths matrix

	(TOWS), Strategic position and action evaluation matrix (SPACE), Boston consulting group matrix (BCGM), Internal-External matrix, Grand Strategy matrix. Decision Stage- Quantitative Strategic Planning matrix (QSPM)
IV	Strategic Implementation: Analysing & managing Strategic Change, Issues in strategy
	implementation, Matching the organizational structure to Strategy.
	Functional Implementation of Strategies: Operations policies, Marketing Policies,
	financial policies, Human policies, Management information system.
	Strategic Evaluation & Control: Techniques of strategic evaluation & control

- Strategic Management by Rao, P.. Himalaya Publishing House.Mumbai
- Strategic Management by Hill, Charles W.L. and Jones, Gareth R., Dreamtech Press India, Indian Adaptation.
- Strategic management: competitiveness and globalization, by Hitt, Michael and Hoskisson, Robert E., South Western Thomson.
- Essentials of Strategic Management, Hunger J. David, Wheelen, Thomas L. and Wheelen Tom, Prentice Hall of India.
- Competitive Advantage, by Porter, M. E., The Free Press, New York.
- Strategic Management, Concepts and Cases, Thompson, Arther A., Strickland, A. J. and Gamble, John E., Tata McGrawHill.

#### **BHMC-506: FACILITY PLANNING**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks		Duration of	
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This course familiarizes a student in understanding the core concepts that need to be kept in mind while opening a hotel.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Hotel Design: Design Consideration, Attractive Appearance, Efficient Plan, Good location,
	Suitable material, Good workmanship, Sound financing, Competent Management.
	Facilities Planning: The systematic layout planning pattern (SLP), Planning consideration, Flow
	process & Flow diagram ,Procedure for determining space considering the guiding factors for
	guest room/ public facilities, support facilities & services, hotel administration, internal
	roads/budget hotel/5 star hotel Architectural consideration, Difference between carpet area
	plinth area and super built area, their relationships, reading of blue print (plumbing,
	electrical, AC, ventilation, FSI, FAR, public Areas), Approximate cost of construction
	estimation, Approximate operating areas in budget type/5 star type hotel approximate
	other operating areas per guest room, Approximate requirement and Estimation of
	water/electrical load gas, ventilation.
II	Star Classification Of Hotel: Criteria for star classification of hotel (Five, four, three, two, one
	&heritage).
	Kitchen: Equipment requirement for commercial kitchen. Heating - gas/electrical, Cooling (for
	various catering establishment). Developing Specification for various Kitchen equipments.
	Planning of various support services (pot wash, wet grinding, chef room, larder, store &other staff
	facilities).

	Kitchen Lay Out &Design. Principles of kitchen layout and design, Areas of the various
	kitchens with recommended dimension, Factors that affect kitchen design, Placement of
	equipment, Flow of work, Space allocation, Kitchen equipment, manufacturers and selection,
	Layout of commercial kitchen (types, drawing a layout of a Commercial kitchen), Budgeting for
	kitchen equipment.
III	Kitchen Stewarding Layout And Design: Importance of kitchen stewarding, Kitchen
	stewarding department layout and design Equipment found in kitchen stewarding department,
	Stores - Layout And Design: Stores layout and planning (dry, cold and bar) Various equipment
	of the stores, Work flow in stores.
	Energy Conservation . Necessity for energy conservation
IV	Car Parking: Calculation of car park area for different types of hotels.
	Planning For Physically Challenged Project Management: Introduction to Network analysis,
	Basic rules and procedure for network analysis, C.P.M. and PERT, Comparison of CPM and
	PERT, Classroom exercises, Network crashing determining crash cost, normal cost

• Hotel Facility Planning, by TarunDayal, Oxford University Press, NewDelhi

#### **BHMC-507: FINANCIAL MANAGEMENT**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	ning Sch	eme	Credits	Marks		Duration of	
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This course shall prepare students to get well versed with various financial decisions to be taken in a business.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts -

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents					
Ι	Financial Management Meaning & Scope: Meaning of business finance, Meaning of financial					
	management, Objectives of financial management.					
	Financial Statement Analysis and Interpretation: Meaning and types of financial statements,					
	Techniques of financial analysis, Limitations of financial analysis, Practical problems					
II	Ratio Analysis: Meaning of ratio, Classification of ratios, Merits and demerits of ratios,					
	Profitability ratios, Turnover ratios, Financial ratios and Practical Problems.					
	Funds Flow Analysis : Meaning of funds flow statement, Uses of funds flow statement,					
	Preparation of funds flow statement, Practical problems					
III	Cash Flow Analysis: Meaning of cash flow statement, Merits & Demerits of cash flow,					
	Preparation of cash flow statement, Difference between cash flow and funds flow analysis,					
	Practical problems.					
	Financial Planning Meaning & Scope: Meaning of Financial Planning, Objectives, Types,					
	Steps, Significance and Limitations.					
IV	Capitalisation and Capital Structure: Meaning of Capital Structure, Factors determining					
	capital structure, Capital Structure Theory, Over capitalization and under capitalization.					
	Working Capital Management: Meaning of working capital, Factors determining working					

capital needs.
Basics of Capital Budgeting: Importance of Capital Budgeting, Capital Budgeting appraising
methods, Payback period, Average rate of return, Net Present Value, Profitability index,
Internal rate of return, Practical problems

- Financial Management. By P. Chandra, Tata-McGraw Hill Publishing Co. Ltd. New Delhi:
- Financial Management in Hotel and Catering by F. Donald. (1986)..Heinemann. London
- Financial Management. by P. Kulkarni, Himalaya Publishing House. Mumbai
- Financial Management. by I. Pandey, Vikas Publication House. New Delhi

#### **BHMC-508: MARKETING MANAGEMENT**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	Teaching SchemeCredits		Marks	Duration of			
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
2	-	-	2	40	60	100	3 hrs

**Course Objectives:** This course shall prepare students to get well versed with various financial decisions to be taken in a business.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts -

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Introduction: Concept, nature, scope and importance of marketing; Marketing concept and
	its evolution; Marketing mix; Strategic marketing planning – anoverview.
	Market Analysis and Selection: Marketing environment – macro and micro components and
	their impact on marketing decisions; Market segmentation and positioning; Buyer behavior;
	consumer versus organizational buyers; Consumer decision making process.
II	Product Decisions: Concept of a product; Classification of products; Major product
	decisions; Product line and product mix; Branding; Packaging and labeling; Product lifecycle
	- strategic implications; New product development and consumer adoption process. Pricing
	Decisions: Factors affecting price determination; Pricing policies and strategies; Discounts
	and rebates. Distribution Channels and Physical Distribution Decisions: Nature, functions, and
	types of distribution channels; Distribution channel intermediaries; Channel management
	decisions; Retailing and wholesaling. Promotion Decisions: Communication Process;
	Promotion mix – advertising, personal selling, sales promotion, publicity and public relations;
	Determining advertising budget; Copy designing and testing; Media selection; Advertising
	effectiveness; Sales promotion – tools and techniques.
III	Marketing Research: Meaning and scope of marketing research; Marketing research
	process. Marketing Organisation and Control: Organising and controlling marketing

	operations.
IV	Issues and Developments in Marketing: Social, ethical and legal aspects of marketing;
	Marketing of services; International marketing; Green marketing; Cyber marketing;
	Relationship marketing and other developments of marketing.

- Kotlar, Philip, Marketing Management, Prentice Hall, New Delhi.
- Stanton, Etzel, Walker, Fundamentals of Marketing, Tata-McGraw Hill, New Delhi.
- Saxena, Rajan, Marketing Management, Tata-McGraw Hill, New Delhi.
- McCarthy, E.J., Basic Marketing: A managerial approach, Irwin, New York.

### **BHMC-509: FOOD PHOTOGRAPHY AND FOOD JOURNALISM**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	ng Scheme Credits Marks		Duration of			
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
3	-	-	3	40	60	100	3 hrs

**Course Objectives:** This Course will give the learner the basic insight of photography and journalism in the field of hospitality and will help the learner to choose a career in food photography or food journalism. **Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration.

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

Unit	Contents
Ι	Journalism, Hospitality & Tourism: Introduction to Journalism; Definition of a Journalist;
	Nature & Scope of Journalism; Careers & Opportunities; Familiarization with tasks and
	profile of a Journalist; Ethics for Journalists; Current Issues for Journalists; Travel, Tourism&
	Hospitality Writing; Types of Travel Writing.
II	Creative Travel, Tourism & Hospitality Writing: Introduction to creative writing;
	information collection; writing for hospitality; tourism and travel magazines; Writing for
	online magazines; Studies from Hospitality Biz India; Travel Biz Monitor and Express
	Hospitality Magazines.
III	Media Applications for Hospitality: Introduction Media; Its Role in Hospitality Promotion;
	Television and Food Channels; Food & Travel Shows; Social Media Creating Pages and
	Profiles; Merits/Demerits of Social Media; Developing promotional Literature,
IV	Introduction: What is Food Photography
	Understanding Light: Direction of light Quality of Light Styling tips & tricks Quality,
	Quantity, and Direction of light and how all three of these relate in creating perfect food
	images. Basic light modifiers such as reflectors, and diffusers ; fill light, highlights, shadows,
	and contrast to create perfect food images.

**Camera Angles and Lens Selection:** Importance of Depth, height, form, line, and texture are all when shooting food; placing a camera to click a perfect picture; Impact of lens selection, aperture, and focus points on the final image.

**Subject Qualities:** Effect of Reflective, translucent, and flat visual qualities on a subject; matching lighting according to a specific subject to show off its properties as well as what to do when there are multiple properties in a scene.

Selection of Subjects for Photography: Fruits/Vegetables, Main dishes, Beverages,

Desserts, Liquid Pours & Splashes, Breakfast syrups and melted butter

- Food Photography by Corinna Gissemann, Rocky Nook Publisher
- Food Photography: From Snapshots to Great Shots, by <u>Nicole S. Young</u>, Peachpit Press
- Food Photography: Pro Secrets for Styling, Lighting, and Shooting by Lara Ferroni, Lark Books

#### **BHMC-510: CRUISE LINE OPERATIONS MANAGEMENT**

### **TEACHING AND EXAMINATION SCHEME:**

Teach	Teaching Scheme		Credits	Marks			Duration of
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
3	-	-	3	40	60	100	3 hrs

**Course Objectives:** The course familiarizes students with the organization, Functions and work ethics of Aviation and Cruise line operations. Give insight of safety regulations.

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 40 percent of the total credit and rest through semester end examination of 3 hours duration

Instructions For Paper Setting: The paper will be divided in two parts

Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 20 marks.

Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

#### **COURSE CONTENTS:**

Unit	Contents
Ι	Cruise Line Introduction & Overview: Objective, Introduction, Origin of Cruise Industry,
	Present Cruise Industry, Typology of cruises products, Name of International Cruise Liners
	and their routes
II	Cruise Operation and Management Process: Standard Operating Procedure(s) for Cruise
	Liners, Attributes required in crew members, Organization chart, duties and responsibilities,
	Recruitment Process & Policy, Career in Cruise Liners, Travel Tips for Cruisers
III	Marketing & Pricing of Cruise Products: Overview of cruise market, Key marketing
	Techniques for cruise designers and developers, Pricing of cruise product and targeting the
	market segments, Cruise Along Ganges.
IV	Living and Working Onboard: Organization of the Cruise Line Production Department;
	Food Safety Operation; Essential Food Production Operations; The Menu; Provision Store
	Organization; Food Safety

- Airline Marketing & Management, by Stephen Shaw, 7thEdition
- Cruise Operation s Management, by Philip Gibson, Taylor & Group, 2008

- Commercial Aviation Safety, by Clarence C Rodrigues & Stephen K Cusick, 8thEdition.
- Complete Guide to Cruising and Cruise Ships 2002, by Douglas Ward, Berlitz,2002

### **BHMC-511: FOOD PRODUCTION OPERATIONS LAB-II**

## **TEACHING AND EXAMINATION SCHEME:**

Teach	Teaching Scheme		Credits	Marks			Duration of
L	Τ	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

**Evaluation:** The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 20 percent of the total credit and rest through semester end examination of 4 hours duration.

**Instructions For Paper Setting: This paper consist of two sections Part A and Part B Part A will be :**PRACTICAL''S OF FOOD PRODUCTION OF 20 MARKS **Part B will be:** BAKERY & PATISSERIE of 10 MARKS

COUNTRY	Торіс
	MENU 01 Prawn Ball Soup, Fried Wantons, Sweet &Sour Pork, Hakka Noddle"s
	MENU 02 Hot & Sour soup, Beans Sichuan, Stir Fried Chicken & Peppers,
	Chinese FriedRice
CHINESE	MENU 03 Sweet Corn Soup, Shao Mai, Tung-Po Mutton, Yangchow Fried Rice
	MENU 04 Wanton Soup, Spring Rolls, Stir Fried Beef & Celery Chow Mein
	MENU 05 Prawns in Garlic Sauce, Fish Szechwan, Hot & Sour Cabbage, Steamed
	Noddle"s
SPAIN	MENU 06, Gazpacho, Pollo En Pepitoria, Paella, Fritata De Patata, Pastel De
	Mazaana
ITALY	MENU 07 Minestrone, Ravioli Arabeata, Fettocine Carbonara, PolloAlla
	Cacciatore, Medanzane Parmigiane
GERMANY	MENU 08 Linsensuppe, Sauerbaaten, Spatzale, German Potato Salad
U.K.	MENU 09 Scotch Broth, Roast Beef, Yorkshire Pudding , Glazed Carrots &
	Turnips, Roast Potato
GREECE	MENU 10 Soupe Avogolemeno, Moussaka A La Greque, Dolmas, Tzaziki

## Part 'B' - BAKERY & PATISSERIE (PRACTICAL)

S.No	Торіс
1.	Grissini, Tiramisu
2.	Pumpernickle, Apfel Strudel
3.	Yorkshire Curd Tart, Crusty Bread
4.	Baklava, Harlequin Bread
5.	Baguette, Crepe Normandy
6.	Croissants, Black Forest Cake
7.	Pizza base, Honey Praline Parfait
8.	Danish Pastry, Cold Cheese Cake
9.	Soup Rolls, Chocolate Truffle cake
10.	Ginger Bread, Blancmange
11.	Lavash, Chocolate Parfait
12.	Cinnamon & Raisin Rolls, Soufflé Chaud Vanilla
13.	Fruit Bread, Plum Pudding
14.	Demonstration of: Meringues, Icings & Toping"s
15.	Demonstration of: Wedding Cake & Ornamental cakes

## BHMC-512: FOOD & BEVERAGE SERVICE OPERATIONS-II

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	4	2	20	30	50	3 hrs

S.No	Торіс						
01	PLANNING & OPERATING FOOD & BEVERAGE OUTLETS						
	Class room Exercise						
	Developing Hypothetical Business Model of Food & Beverage Outlets						
	Case study of Food & Beverage outlets - Hotels & Restaurants						
	F&B STAFF ORGANIZATION						
	Class room Exercise (Case Study method)						
	Developing Organization Structure of various Food						
	&Beverage Outlets						
	Determination of Staff requirements in all categories						
	Making Duty Roster						
	Preparing Job Description & Specification						
02	SUPERVISORY SKILLS						
	Conducting Briefing & Debriefing						
	- Restaurant, Bar, Banquets & Special events						
	Drafting Standard Operating Systems (SOPs) for various						
	F & B Outlets						
	Supervising Food & Beverage operations						
	Preparing Restaurant Log						
03	GUERIDON SERVICE						
	Organizing Mise-en-place for Gueridon Service						
	• Dishes involving work on the Gueridon						
	➤ Task-01 Crepesuzette						
	Task-02 Banana auRhum						
	➤ Task-03 Peach Flambe						
	Task-04 Rum Omelette						
	Task-05 Steak Diane						
	Task-06 Pepper Steak						

### BHM-513: FRONT OFFICE MANAGEMENT- II

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks	Marks		
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

S.No.	Торіс
Hands on prac	tice of computer applications on PMS front office procedures such as: Night audit, Income
audit, Account	s, Situation handling - handling guests & internal situations requiring management
tactics/strategi	es
1.	HMS Training - Hot Function keys
2.	How to put message
3.	How to put a locator
4.	How to check in a first time guest
5.	How to check in an existing reservation
6.	How to check in a day use
7.	How to issue a new key
8.	How to verify key
9.	How to cancel a key
10.	How to issue a duplicate key
11.	How to extend a key
12.	How to print and prepare registration cards for arrivals
13.	How to programme keys continuously
14.	How to programme one key for two rooms
15.	How to re-programme a key
16.	How to make a reservation

17.	How to create and update guest profiles
18.	How to update guest folio
19.	How to print guest folio
20.	How to make sharer reservation
21.	How to feed remarks in guest history
22.	How to add a sharer
23.	How to make add on reservation
24.	How to amend a reservation
25.	How to cancel a reservation
26.	How to make group reservation
27.	How to make a room change on the system
28.	How to log on cashier code
29.	How to close a bank at the end of each shift
30.	How to put a routing instruction
31.	How to process charges
32.	How to process a guest check out
33.	How to check out a folio
34.	How to process deposit for arriving guest
35.	How to process deposit for in house guest
36.	How to check room rate variance report
37.	How to process part settlements
38.	How to tally allowance for the day at night
39.	How to tally paid outs for the day at night
40.	How to tally forex for the day at night

41.	How to pre-register a guest
42.	How to handle extension of guest stay
43.	Handle deposit and check ins with voucher
44.	How to post payment
45.	How to print checked out guest folio
46.	Check out using foreign currency
47.	Handle settlement of city ledger balance
48.	Handle payment for room only to Travel Agents
49.	Handle of banquet event deposits
50.	How to prepare for sudden system shutdown
51.	How to checkout standing batch totals
52.	How to do a credit check report
53.	How to process late charges on third party
54.	How to process late charges to credit card
55.	How to check out during system shut down
56.	Handling part settlements for long staying guest
57.	How to handle paymaster folios
58.	How to handle bills on hold

### **BHM-514: ACCOMODATION MANAGEMENT-II**

### TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	2	1	20	30	50	3 hrs

S.No	Торіс
1.	Team cleaning
	• Planning
	• Organizing
	• Executing
	• Evaluating
2.	Inspection checklist
3.	Time and motion study
	• Steps of bed making
	• Steps in servicing a guest room etc
4.	Devising/ designing training module
	<ul> <li>Refresher training(5days)</li> <li>Induction training(2days)</li> </ul>
	• Remedial training(5days)

#### **SEMESTER-VI**

#### BHMC-601: INDUSTRIAL TRAINING REPORT (20 Weeks)

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ning Sch	eme	Credits     Marks			Duration of	
L	T	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	-	10	-	-	100	3 hrs

**Course Objectives:** Objective of industrial training is to provide to students the feel of the actual working environment and to gain practical knowledge and skills, which in turn will motivate, develop and build their confidence. Industrial training is also expected to provide the students the basis to identify their key operational area of interest.

- Attendance in the 3<sup>rd</sup> Semester would be calculated on the basis of feedback given by Hotels. Industrial Training will require an input of 120 working days i.e. (20 weeks x 06 days = 120 days). A student can avail leave to a maximum of 15% (15 days) only with prior permission of the hotel authorities. Similarly, the institute Director can condone an additional 10% (10 days) on production of a medical certificate.
  - (a) Students who are unable to complete a **minimum of 45 days** of Industrial Training would be disallowedfromappearinginthetermendexaminationsasperUniversityRules.
  - (b) Students who complete more than 45 days of industrial training but are unable to complete 75 days due to medical reasons may complete the rest of the training during the summer vacation. Such students will be treated as "absent" in Industrial Training and results declared as per University Examination Rules.
- 2) For award of marks, 20% marks of IT would be on the basis of feed-back from the industry in a prescribed Performance Appraisal Form (PAF). It will be the students" responsibility to get this feed-back/assessment form completed from all the four departments of the hotel for submission to the institute at the end of Industrial Training. For the remaining 80% marks, students would be assessed on the basis of seminar/presentation before a select panel. The presentation would be limited to only one key area of the student's interest. A hard copy of the report will also have to be submitted to the panel.
- 3) Responsibilities of institute, hotel and the student/trainee with aims & objectives have been prescribed for adherence. Once the student has been selected/deputed for Industrial Training by the institute, he/she shall not be permitted to undergo IT elsewhere. In case students make direct arrangements with the hotel for Industrial Training, these will necessarily have to be approved by the institute. Students selectedthroughcampusinterviewswillnotseekIndustrialTrainingontheirown.
- 4) There will be no inter change of candidates from one batch to another i.e. winter batch to summer batch and viceversa.

#### **Responsibilities of the Trainee:**

1 Should be punctual.

- 2 Should maintain the training logbook up-to-date.
- 3 Should be attentive and careful while doing work.
- 4 Should be keen to learn and maintain high standards and quality of work.
- 5 Should interact positively with the hotel staff.
- 6 Should be honest and loyal to the hotel and towards their training.
- 7 Should get their appraisals signed regularly from the HOD's or training manager.
- 8 Gain maximum from the exposure given, to get maximum practical knowledge and skills.
- 9 Should attend the training review sessions / classes regularly.
- 10 Shouldbepreparedforthearduousworkingconditionandshouldfacethempositively.
- 11 Should adhere to the prescribed training schedule.
- 12 Should take the initiative to do the work as training is the only time where you can get maximum exposure.
- 13 Should, on completion of Industrial Training, handover all the reports, appraisals, logbook and completion certificate to the institute.

#### **Responsibilities of the Institute:**

- 1 Should give proper briefing to students prior to the industrial training
- 2 Should make the students aware of the industry environment and expectations.
- 3 Should notify the details of training schedule to all the students.
- 4 Should coordinate regularly with the hotel especially with the training manager.
- 5 Should visit the hotel, wherever possible, to check on the trainees.
- 6 Should sort out any problem between the trainees and the hotel.
- 7 Should take proper feedback from the students after the training.
- 8 Shouldbriefthestudentsabouttheappraisals, attendance, marks, logbook and training report.
- 9 Should ensure that change of Industrial Training hotel is not permitted once the student has been interviewed, selected and has accepted the offer.
- 10 Should ensure that change of Industrial Training batch is not permitted.
- 11 Should ensure trainees procure training completion certificate from the hotel before joining institute.

#### **Responsibilities of the Hotel:**

First exposure: A young trainee's first industry exposure is likely to be the most influential in that person's career. If the managers / supervisors are unable or unwilling to develop the skills young trainees need to perform effectively, the latter will set lower standards than they are capable of achieving,theirself-imageswillbeimpaired,andtheywilldevelopnegativeattitudestowardstraining,

industry, and - in all probability - their own careers in the industry. Since the chances of building successfulcareersintheindustrywilldecline,thetraineeswillleaveinhopeoffindingother

opportunities. If on the other hand, first managers/supervisors help trainees achieve maximum potential, they will build the foundations for a successful career.

#### Hotels:

- 1 Shouldgiveproperbriefingsession/orientation/inductionpriortocommencementoftraining.
- 2 Should make a standardized training module for all trainees.
- 3 Should strictly follow the structured training schedule.
- 4 Should ensure cordial working conditions for the trainee.
- 5 Should co-ordinate with the institute regarding training programme.
- 6 Should be strict with the trainees regarding attendance during training.
- 7 Shouldcheckwithtraineesregardingappraisals,trainingreport,logbooketc.
- 8 Should inform the institute about truant trainees.
- 9 Should allow the students to interact with the guest.
- 10 Should specify industrial training's Dos and Don'ts for the trainee.
- 11 Shouldensureissueofcompletioncertificatetotraineesonthelastdayoftraining.

#### Industrial Training (Performance Appraisal)

University Institute of Hotel Management & Tourism Panjab University

Name of Student:		
Roll No:		
Name of the Hotel:		

Duration: 5 weeks (30 working days)

From: to:

## Department: F&B / FP / HK / FO and Other ancillary Departments

Appearance		
Immaculate Appearance, Spotless uniform, Well groomed hair, Clean nails & hands		5
Smart Appearance, Crisp uniform, Acceptable hair, Clean nails and hands		4
Well Presented, Clean Uniform, Acceptable hair, Clean nails & hands		3
Untidy hair, Creased ill kept uniform, Hands not clean at times		2
Dirty / disheveled, Long / unkempt hair, Dirty hands & long nails		1
Punctuality /Attendance(days present out of 30days)		
On time, Well Prepared, Ready to commence task, Attendance Excellent	100%	5
On time, Lacks some preparation but copes well, Attendance Very good	90%	4
On time, Some disorganized aspects-just copes, Attendance Regular	80%	3
Occasionally late, Disorganized approach, Attendance irregular	60%	2
Frequently late, Not prepared, Frequently absent without excuse	50%	1
Ability to Communicate (Written / Oral)		
Very confident, demonstrates outstanding confidence & ability both spoken/written		5
Confident, Delivers information		4
Communicates adequately, but lacks depth and confidence		3
Hesitant, lacks confidence in spoken / written communication		2
Very inanimate, unable to express in spoken or written work		1
Attitude to Colleagues / Customers		
Wins / retains highest regard from colleagues has an outstanding rapport with		
clients		5
Polite, considerate and firm, well liked.		4
Gets on well with most colleagues, Handles customers well.		3
Slow to mix, weak manners, is distant has insensitive approach to customers		2
Does not mix, relate well with colleagues & customers		1
Attitude to Supervision		
Welcomes criticism, Acts on it, very co-operative		5

Readily accepts criticism and is noticeably willing to assist others.	4
Accepts criticism, but does not necessarily act on it.	3
Takes criticism very personally, broods on it.	2
Persistently disregards criticism and goes own way.	1

#### Initiative / Motivation

Very effective in analyzing situation and	Demonstrates ambition to achieve	5
resourceful in solving problems	Progressively.	
Shows ready appreciation and willingness to	Positively seeks to improve knowledge and	4
tackle problems	performance	
Usually grasps points correctly.	Shows interest in all work undertaken.	3
Slow on the uptake.	Is interested only in areas of work preferred.	2
Rarely grasps points correctly.	Lacks drive and commitment.	1

#### **Reliability / Comprehension**

Is totally trust worthy in any working situation? Understands in detail, why and how the job is	
done.	5
Can be depended upon to identify work requirements and willing to complete them. Readily	4

### Appreciates, how and why the job is done.

Gets on with the job in hand. Comprehends, but doesn't fully understand work in hand

Cannot be relied upon to work without supervision. Comprehends only after constant explanation.

Requires constant supervision. Lacks any comprehension of the application.

### Responsibility

Actively seeks responsibility at all times.	5
Very willing to accept responsibility.	4
Accepts responsibility as it comes.	3
Inclined to refer matters upwards rather than make own decision.	2
Avoids taking responsibility.	1
Quality of Work	
Exceptionally accurate in work, very thorough usually unaided.	5

3

2

1

Maintains a high standard of quality	4
Generally good quality with some assistance.	3
Performance is uneven.	2
Inaccurate and slow at work.	1
Quantity of work	
Outstanding in output of work.	5
Gets through a great deal.	4
Output satisfactory.	3
Does rather less than expected.	2
Output regularly insufficient	1
Total	/50

NameofAppraiser:	Signature:		
Designation of Appraiser:	Date:		
Signature of Student:	Date:		

#### BHMC-602: INDUSTRIAL TRAINING LOGBOOK (20 WEEKS)

#### **TEACHING AND EXAMINATION SCHEME:**

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Т	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	-	4	-	-	100	3 hrs

**Course Objectives:** Objective of industrial training Logbook is to make a written document in which the practical knowledge and skills that a student/trainee observes/acquires has to be listed in the logbook.

#### A trainee needs to do the following in the log book while on training

- 1. The training log book has to be filled on daily basis.
- 2. The day, date, time and department needs to be clearly mentioned on each page of the logbook.
- 3. List down the daily tasks being performed by the trainee.
- 4. Enlist the difference between practical and theory.
- 5. Detail about new technological developments that are being used in the industry.
- 6. Give observations about guest handling during their shift hours.
- 7. Enlist the innovative methods of operations' that are being followed in the hotel.
- 8. Detail about the various procedures of doing a task while onshift.
- 9. Write down the various cleaning methods that are being followed in a hotel
- 10. Get the log book signed by the supervisor on daily basis

#### **BHMC-603: PRESENTATION AND VIVA VOCE**

# TEACHING AND EXAMINATION SCHEME:

Teach	ing Sch	eme	Credits	Marks			Duration of
L	Τ	Р	С	Sessional	End Semester Exam	Total	End Semester Examination
-	-	-	3	-	-	200	3 hrs

**Course Objectives:** Objective of viva voce is to evaluate the student and the end of their training by the external and internal examiners of the college.

The students will have to give a power point presentation in front of the external examiner. The power point presentation should include the details about hotel and its operational areas, and the student should mention their experiences and learning outcome of the training in the presentation. The student shall be evaluated on the following criteria

Content: the content of the presentation should be brief and self explanatory and should not have been copied from any other source. The content should address the key functional areas of the hotel. Consistency: the transition from one slide to other should be consistent and not scattered. There should be a proper flow of message in the presentation

Speaking skills: The criteria include: poise, clear articulation, proper volume, steady rate, good posture, eye contact, enthusiasm, and confidence.

Timeliness: The candidate will be given 10 minutes to make the presentation. This is the typical amount of time that can be expected before a external examiners

Question and answers: the candidate should be in a position to answer the queries of the examiners and during the viva voce session